



Xometry Launches Shop Advantage Program For Manufacturing Network Partners

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Program saves small to mid-size manufacturers time and money on sourcing business supplies, raw materials, and critical business services

GAITHERSBURG, Md. and LEXINGTON, Ky., Sept. 13, 2018 /PRNewswire/ -- [Xometry](#), the largest on-demand manufacturing platform, today announced the launch of the Xometry Shop Advantage Program. The Shop Advantage Program is exclusive to qualified members of Xometry's Manufacturing Partner network of over 2,400 small to mid-size manufacturers.



(PRNewsfoto/Xometry)

The program provides Xometry Manufacturing Partners easy access to a portfolio of offers on computer hardware, tooling, raw materials, and business services such as equipment financing. Initial industry partners include: the world's leading supplier of cutting tools and tooling solutions [Sandvik Coromant](#); multinational computer technology company [Dell](#); supply chain cost reduction company [Transportation Impact](#); manufacturing financing partner [Manufacturers Capital](#), a division of Commercial Credit Group Inc.; sustainable manufacturing specialists [Geared for Green](#), and the leading online provider of custom metals and plastics OnlineMetals, a division of ThyssenKrupp Materials North America.

"We're focused on helping our manufacturing partners grow their businesses, streamline processes, and improve their cash flow," said Bill Cronin, Senior Vice President of Sales and Marketing at Xometry. "The Shop Advantage Program allows our partner shops to spend less time and money sourcing supplies such as raw materials and tooling so they can focus on what they love best - making quality parts for customers. This program is one of several initiatives we are working on that will bring additional value to our manufacturing partners in the near future.

"We're excited to partner with Xometry to bring Sandvik cutting tools to a broad segment of the job shop market, said Jeff Rizzie, Director of Digital Machining at Sandvik Coromant, "Offering Sandvik tooling certificates through the Shop Advantage Program ensures that Xometry manufacturing partners can buy the right tool at the right time for every job."

"At Dell, we're committed to helping small businesses use technology to run smarter and more profitably," said Mobolaji Sokunbi, Head of Acquisitions and Strategic Partnerships, North America Small Business. "We're delighted to partner with Xometry to provide fast, easy access to deals on Dell products that will help small American manufacturers stay competitive."

About Xometry

[Xometry](#) is transforming custom manufacturing through a proprietary software platform which offers on-demand manufacturing to a diverse customer base, ranging from startups to Fortune 100 companies. We provide product designers and engineers the most efficient way to source high-quality custom parts, with 24/7 access to instant pricing, expected lead time and manufacturability feedback. Our nationwide network of over 2,400 partner manufacturing facilities enables us to maintain consistently fast lead times while offering a broad array of capabilities, including CNC Machining, 3D Printing, Sheet Metal Fabrication, Injection Molding and Urethane Casting. Xometry has over 10,000 customers, including BMW, General Electric and NASA.

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