Investor Presentation

Q2 2026

August 4, 2026

Xometry

Safe Harbor

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This presentation contains non-GAAP financial measures and key metrics relating to the Company's past performance. These non-GAAP financial measures are presented in addition to, and not as a substitute for or superior to, measures of financial performance prepared in accordance with U.S. GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus its nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of the Company's non-GAAP financial measures as a tool for comparison. The Company has provided a reconciliation of measures to the most directly comparable GAAP measures, which is available in the Appendix.

On a Mission to Make the World's Manufacturing Capacity Accessible to All

$808M	$313M	$39.2M
LTM REVENUE	LTM GROSS PROFIT	LTM ADJ. EBITDA[1]

We are an AI-native marketplace digitizing custom manufacturing for Buyers and Suppliers

Note: See the Appendix for reconciliation to the nearest GAAP measures.

1. We define Adjusted EBITDA as net loss, adjusted for interest expense, interest and dividend income and other expenses, and certain other non-cash or non-recurring items impacting net loss from time to time, principally comprised of depreciation and amortization, amortization of lease intangible, provision for (benefit from) income taxes, stock-based compensation, payroll tax expense related to stock-based compensation, charitable contributions of common stock, income from unconsolidated joint venture, restructuring charges, and acquisition and other adjustments not reflective of our ongoing business, such as adjustments related to purchase accounting, the revaluation of contingent consideration, transaction costs and executive severance.

Investment Highlights

Large TAM	Massive, highly fragmented global custom manufacturing market with <1% penetration and **long runway** for growth
AI-native Marketplace	A **leading marketplace** that digitizes the industrial supply chain through instant pricing, intelligent global sourcing and fulfillment powered by proprietary data
Compounding Growth	Product-led adoption across Buyers and Suppliers with increasing enterprise penetration driving **strong revenue and gross profit growth**
Increasing Profitability	Target ~20% annual incremental Adj EBITDA as we increase efficiency and **scale beyond $1B+ in revenue**
Clear Growth Strategy	**Expanding networks** and marketplace platform, deepening enterprise account **engagement**, growing **international** footprint and enhancing Services

With <1% Penetration, Our Market Opportunity is Massive

$17T

GLOBAL MANUFACTURING

$2.9T

U.S. MANUFACTURING OUTPUT

$275B

CUSTOM MANUFACTURING

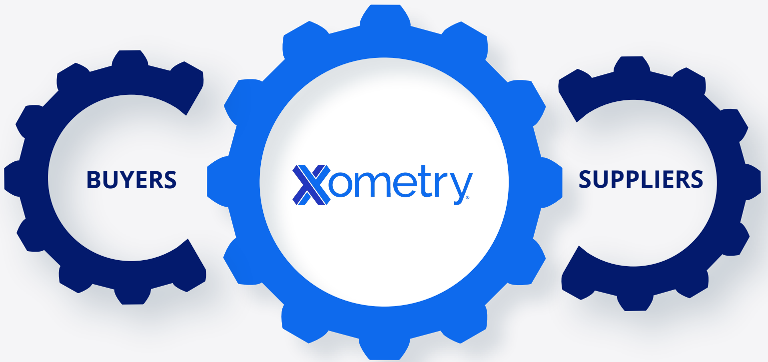
Xometry AI-Native Marketplace

Infrastructure layer for custom manufacturing

Digital procurement

Instant access to supply chain solutions

Optimal pricing, selection, and lead time



Sell capacity digitally

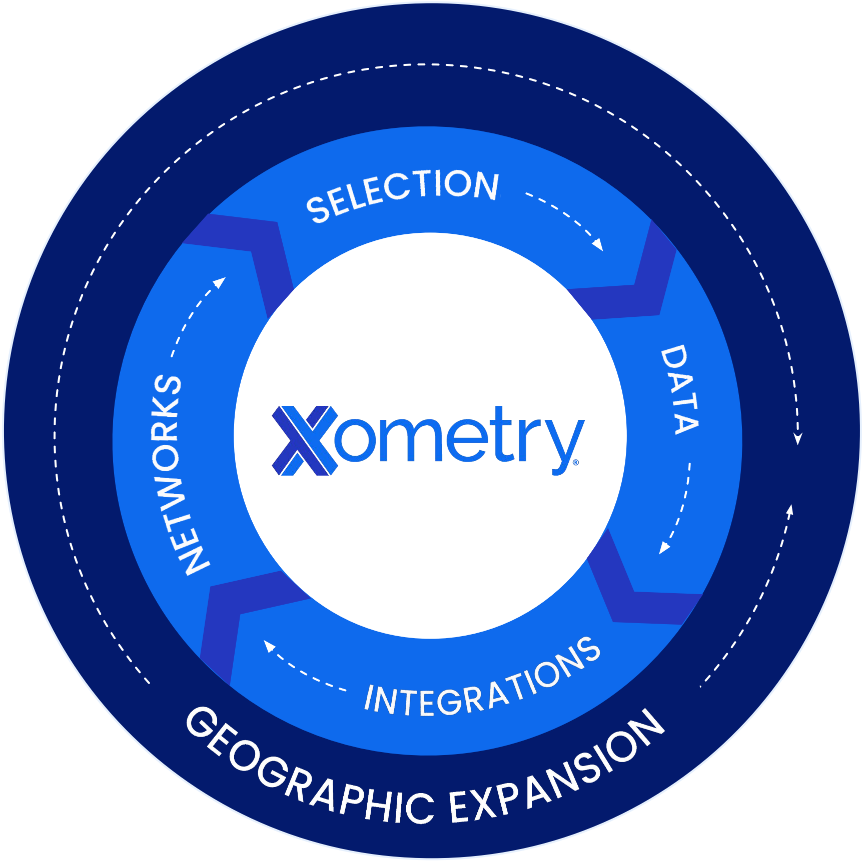
Access to global demand at minimal cost

Increase asset utilization and profitability

Xometry is transforming manufacturing sourcing, providing Buyers with **fast, reliable access** to production and Suppliers with the **tools & demand** they need to succeed

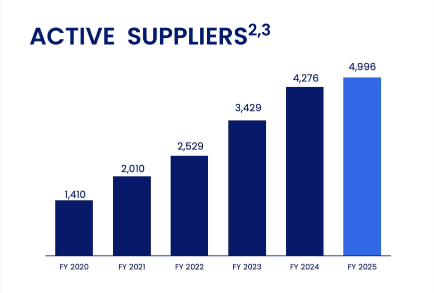
Expanding our Competitive Moat

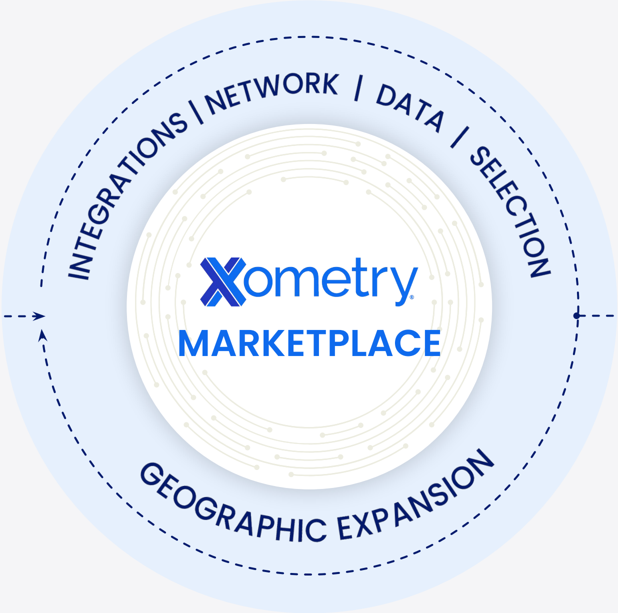
Expanding selection, global networks and proprietary data, reinforced by workflow integrations, compound into a durable advantage across geographies

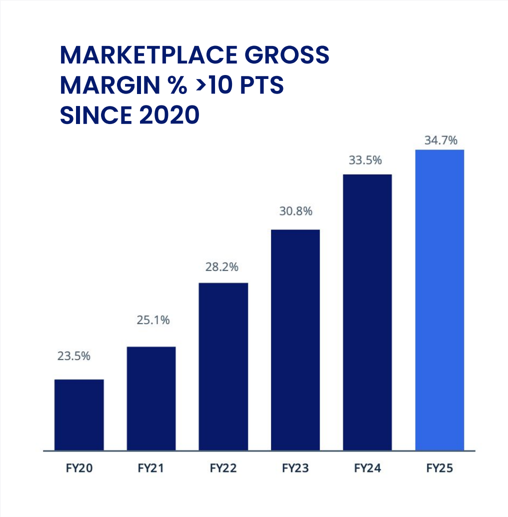


AI Fuels Marketplace Gross Margin Expansion

More quotes and orders matched with more suppliers drives higher gross margin





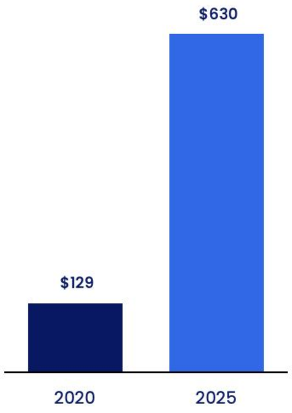


1. Active Buyers defined as the number of Buyers who have made at least one purchase on Xometry's marketplace during the last twelve months.
2. Active Suppliers defined as the Suppliers that have used Xometry's platform at least once during the last twelve months to manufacture a product.
3. Defined as Active Suppliers in FY24 adjusted to conform with global methodology.

Rapid Growth, Digitizing and Transforming Custom Manufacturing

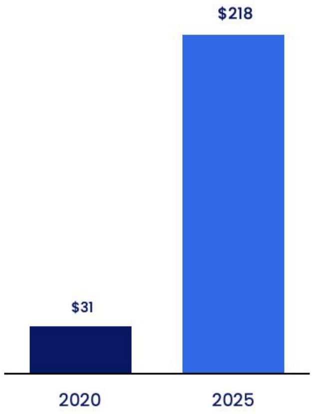
Marketplace Revenue

37% CAGR



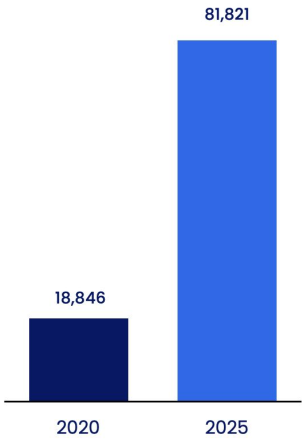
Marketplace Gross Profit

48% CAGR



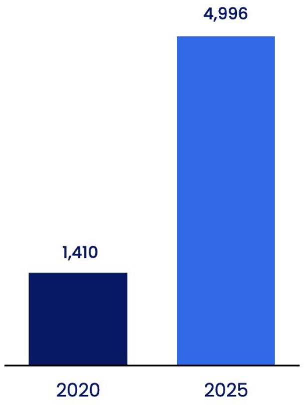
Active Buyers[1]

34% CAGR



Active Suppliers[2]

29% CAGR



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Strength in Land and Expand

Larger Accounts

EMERGING

Accounts with LTM spend of at least $50K ~35% CAGR FY 20-25

ENTERPRISE[2]

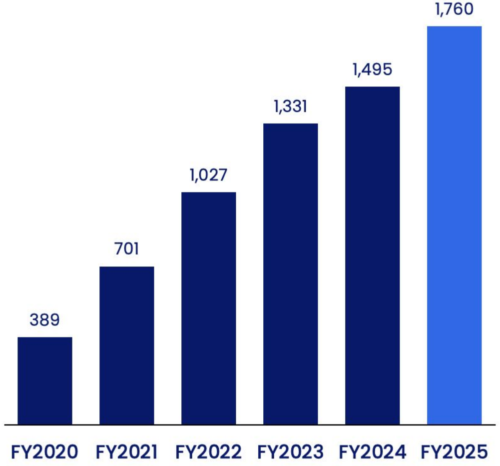
Accounts with LTM spend of at least $500K in 2025

- ➔ >140 accounts
- ➔ Grew revenue by >40%

Accounts with LTM spend of at least $10M in 2025

- ➔ 4 accounts with >$10M/annual spend

Accounts With LTM Spend of at Least $50K[1]

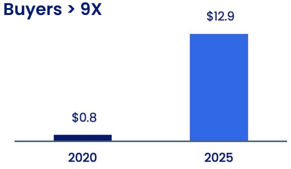


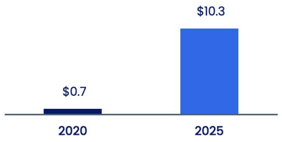
Xometry at "Rocket City", Huntsville, Alabama

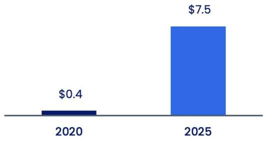
1. Accounts with Last Twelve-Month, or LTM, Spend of at Least $50,000 defined as an account that has spent at least $50,000 on Xometry's marketplace during the last twelve months.
2. Enterprise defined as an account with last twelve months spend of at least $500K.

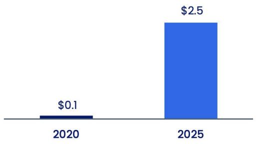
Scaling Enterprise Accounts with Technology Solutions

	CONSUMER COMPANY	AEROSPACE COMPANY	AUTOMOTIVE COMPANY	MEDICAL DEVICE COMPANY
PROFILE	→ Supply chain management → Processes: IM, stamping, CNC, additive	→ Lifecycle prototype through production → Processes: additive CNC, sheet metal, tube bending	→ Streamline production procurement → Processes: CNC, IM, Extrusion	→ Quick-turn production → Processes: sheet metal, assembly, finishing
SOLUTIONS	→ Teamspace → ERP integration → US/Global Supplier network	→ Teamspace → US Supplier network → Certifications	→ Teamspace → ERP integration → US/Global Supplier network	→ Teamspace → CAD Add-ins → Certifications → US/Global Supplier network
RESULTS	**+76% CAGR** **Expanded Buyers > 9X**	**+72% CAGR** **Expanded Buyers > 6X**	**+80% CAGR** **Expanded Buyers > 3X**	**+94% CAGR** **Expanded Buyers > 10X**





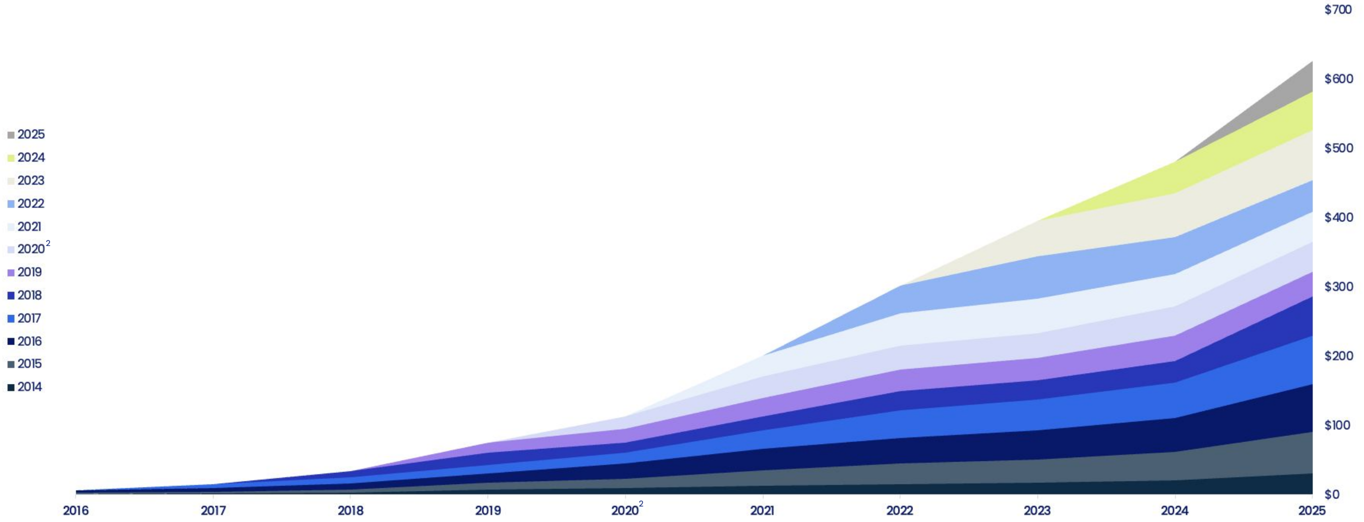




Increasing Value of Cohorts Driven by Land and Expand Strategy

Revenue $ in millions for global accounts

New Account Cohorts Through 2025[1]



1. The Company defines an "account" as an individual entity, such as a sole proprietor with a single Buyer or corporate entities with multiple Buyers, having purchased at least one part on our marketplace.
2. Excludes ~$16M of sales of masks by one customer in year 1 and ~$4M in year 2.

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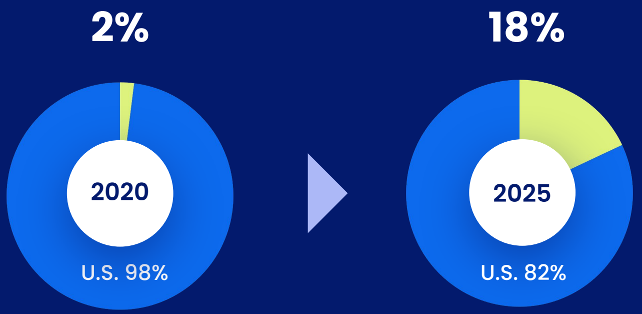
Rapidly Growing International Revenue

International Increasing Percentage of Marketplace Revenue



LONG-TERM TARGET: International to represent 30-40% of Marketplace revenue

International Growth Strategy

- Expand platform capabilities and processes
- Penetrate enterprise buyer segments
- Expand geographies

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Xometry's Global Supplier Partner Network

GROWTH & SCALE

~5K

ACTIVE SUPPLIERS[1]

$1.5B+

REVENUE DELIVERED[2]

4

CONTINENTS

1. Active Suppliers defined as the Suppliers that have used Xometry's platform at least once during the last twelve months to manufacture a product.
2. Represents our cost of revenue excluding services costs of revenue for the period from January 1, 2020 through December 31, 2025.

ENTERPRISE CAPABILITIES

CERTIFICATIONS ACROSS INDUSTRIES

AEROSPACE
AS9100

AUTOMOTIVE
IATF 16959

CYBERSECURITY
CMMC LEVEL

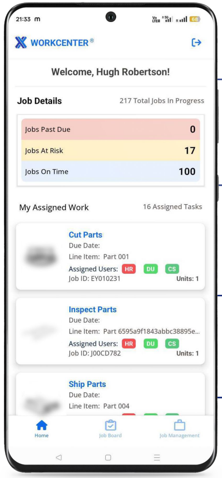
DEFENSE
ITAR

MEDICAL
ISO 13485

OPERATIONAL ENABLEMENT

WORKCENTER PLATFORM

Cloud-based platform for Suppliers to manage **jobs, operations, and cash flow**



- AI-driven job matching & pricing
- Simplified, integrated operations
- Improved capacity utilization
- Transparent performance feedback

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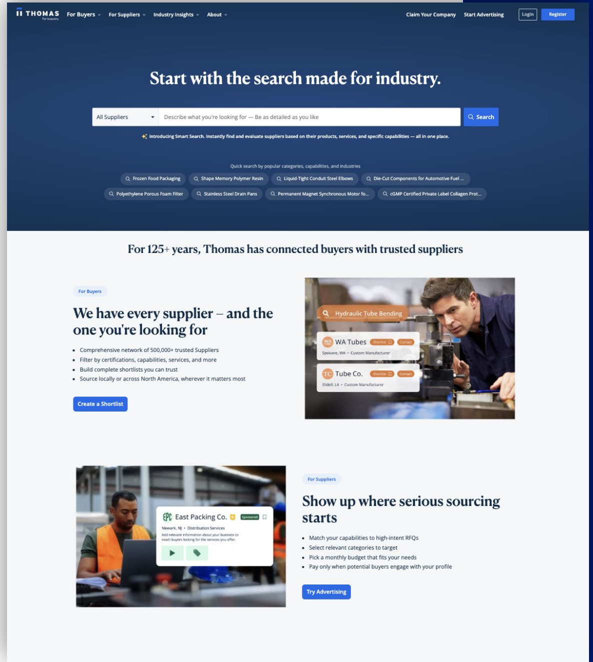
Thomas: Leading Marketing and Sourcing Engine for Manufacturers

Helping those who build **find what they need** to scale, compete, and win



BUYERS

Digital platform for evaluating and sourcing qualified manufacturing suppliers across ~80K categories

SUPPLIERS

Full-service demand generation and digital marketing solutions for manufacturers, distributors, and service providers to grow their businesses

500K+

Suppliers

$53M

FY25 Revenue for Advertising and Marketing Services

Xometry

Significant Monetization and Penetration Opportunities

~1% of the **500K+ Suppliers** listed on Thomas are Active Paying Advertisers

Enhance experience for both Buyers and Suppliers

Improve platform monetization with dynamic ad serving

Increase Advertiser penetration and engagement on the platform

Drive more value to advertisers through budget setting and return on advertising spend

Clear Strategy for Growth

Improving our AI-native Marketplace experiences

Expanding Buyer and Supplier networks

Deepening Enterprise engagement

Leveraging Services opportunities

Long-Term Margin Outlook

	% of Revenue
Gross Margin	40 – 45%
Operating Expenses	15 – 20%
Adjusted EBITDA Margin[1]	20 – 30%

1. We define Adjusted EBITDA as net loss, adjusted for interest expense, interest and dividend income and other expenses, and certain other non-cash or non-recurring items impacting net loss from time to time, principally comprised of depreciation and amortization, amortization of lease intangible, provision for (benefit from) income taxes, stock-based compensation, payroll tax expense related to stock-based compensation, charitable contributions of common stock, income from unconsolidated joint venture, restructuring charges, and acquisition and other adjustments not reflective of our ongoing business, such as adjustments related to purchase accounting, the revaluation of contingent consideration, transaction costs and executive severance.

SIEMENS

Xometry Enters Groundbreaking Strategic Partnership with Siemens

Embedding Xometry’s AI-native platform into the world's leading industrial software ecosystem

Design to Delivery in a Single Workflow

Xometry’s pricing, manufacturability and sourcing intelligence embedded natively inside Xcelerator gives engineers real-time feedback where design decisions are made — with orders placed and tracked through to delivery.

Only possible at this scale with Xometry and Siemens.

Xometry Reaches Siemens' Global Engineers

Siemens' enterprise-grade software and global go-to-market reach gives Xometry immediate access to a global customer base of engineers across commercial markets worldwide.

Broader BOM Coverage Across More Categories

Supplyframe (electronic components) + Thomas (standard parts) + Xometry Marketplace (custom parts) — source more of the Bill of Materials in one integrated workflow.

$50M – **Siemens’ purchase of Xometry Class A Common Stock**

Xometry Strategic Partnership with Siemens to Further Drive Growth Initiatives

Embedding Xometry's AI-native platform into the world's leading industrial software ecosystem

Improving our AI-native Marketplace

Everything Ecosystem

Natively integrating proprietary IQE delivers DFM, pricing & sourcing intelligence in real time to Siemens Designcenter™

Expanding Buyer and Supplier Networks

Scale Is the Moat

Siemens global reach further expands the number of Xometry Active Buyers and enriches proprietary AI pricing & data set

Deepening Enterprise Engagement

Land-and-Expand Strategy

Embedding Xometry marketplace intelligence directly within Siemens Xcelerator to further drive Enterprise growth

Leveraging Services Opportunities

Leveraging Thomas Industrial Sourcing

Siemens Supplyframe sourcing platform provides new reach for Thomasnet

Profitable Growth Engine

Disciplined Capital Allocation

Leveraging Siemens reach will further drive our 20% incremental Adj. EBITDA margin target

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Capital Allocation Strategy

Focused on building shareholder value

Invest in Organic Growth

- ➔ Buyer and Supplier networks
- ➔ Platform technology and offerings
- ➔ International expansion

1

Maintain Strong Balance Sheet

- ➔ $517M in cash, cash equivalents and marketable securities. $248M raised in June follow on offering, $50M Siemens private placement in May.
- ➔ Asset light model with minimal CAPEX

2

Strategic M&A

- ➔ Tuck-in acquisitions to expand offerings and geographies
- ➔ Technology and talent
- ➔ Strengthen buyer/supplier connectivity

3

M&A Guiding Principles

Accelerate core marketplace growth and offerings

Strong synergies with accretive growth and profitability

New capabilities or talent

Xometry

Appendix

Adjusted EBITDA Reconciliation

$ in thousands

	Q3 2025	Q4 2025	Q1 2026	Q2 2026	LTM
Revenue	$ 180,715	$ 192,398	$ 205,138	$ 229,280	$ 807,531
Gross Profit	72,029	75,238	78,488	87,153	312,908
Adjusted EBITDA:					
Net loss	$ (11,597)	$ (8,638)	$ (5,259)	$ (5,314)	$ (30,808)
Add (deduct):					
Interest expense, interest and dividend income and other expenses (income)	775	(892)	(63)	(330)	(510)
Depreciation and amortization[1]	5,000	5,009	4,931	5,836	20,776
Amortization of lease intangible	180	180	—	—	360
(Benefit from) provision for income taxes	(17)	614	248	354	1,199
Stock-based compensation[2]	10,748	10,377	8,327	11,346	40,798
Payroll tax expense related to stock-based compensation	366	365	1,605	459	2,795
Acquisition and other[3]	—	237	—	281	518
Charitable contribution of common stock	950	1,192	826	1,811	4,779
Income from unconsolidated joint venture	(220)	140	(146)	(255)	(481)
Impairment of assets	49	—	—	—	49
Restructuring charges[4]	(92)	(202)	16	(45)	(323)
Adjusted EBITDA	$ 6,142	$ 8,382	$ 10,485	$ 14,143	$ 39,152
Percentage of revenue	3.4%	4.4%	5.1%	6.2%	4.8%

1. Represents depreciation expense of the Company's long-lived tangible assets and amortization expense of its finite-lived intangible assets, as included in the Company's GAAP results of operations.
2. Represents the non-cash expense related to stock-based awards granted to employees, as included in the Company's GAAP results of operations.
3. Includes adjustments related to purchase accounting, the revaluation of contingent consideration, transaction costs, and executive severance.
4. Costs associated with a reduction in workforce.

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