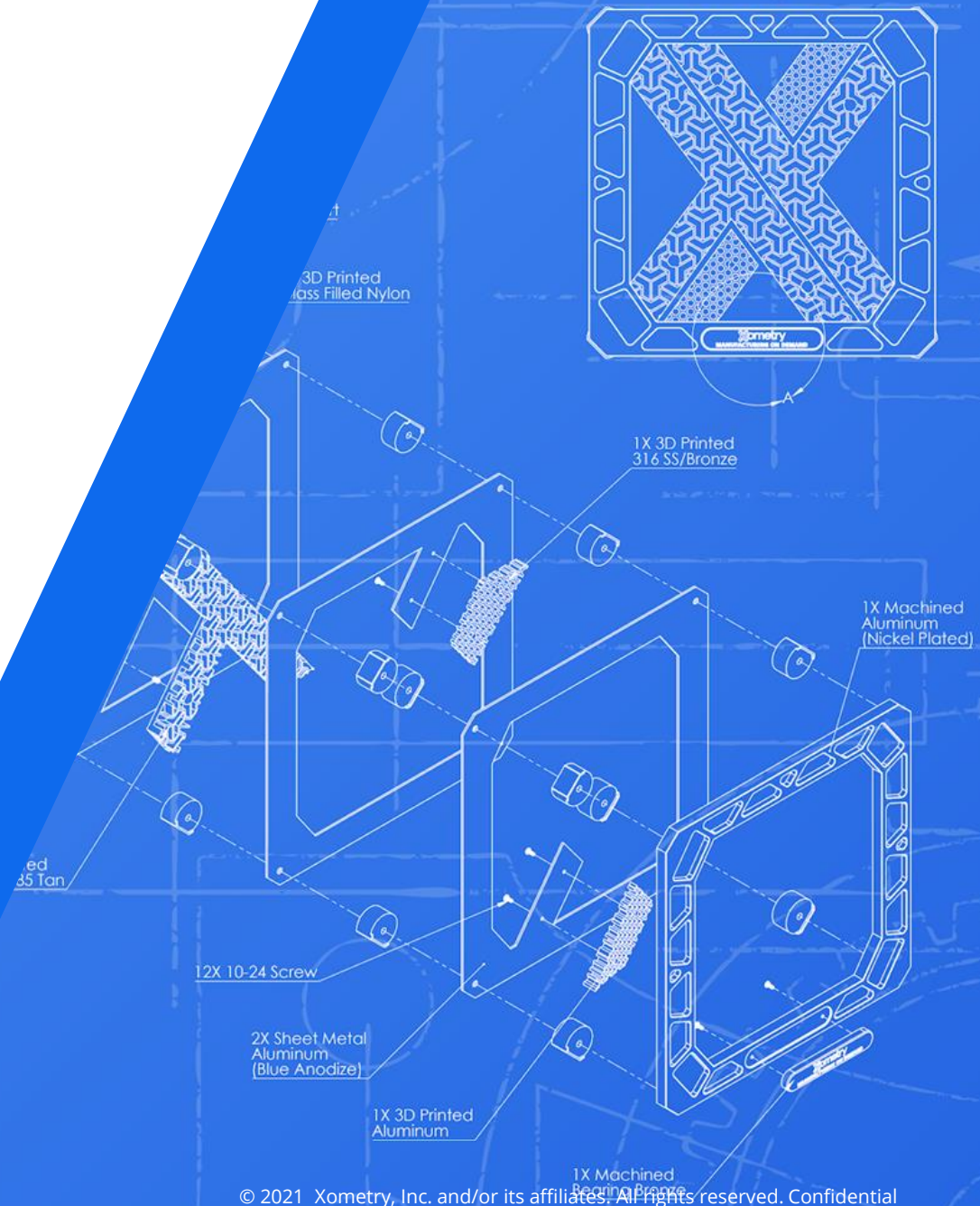




Q3 2021 Investor Presentation

November 10, 2021



Safe Harbor

This presentation contains forward-looking statements. All statements other than statements of historical facts contained in this presentation, including statements regarding the Company's future results of operations and financial position, business strategy, ability to maintain existing, and establish new, strategic partnerships or other arrangements with buyers or sellers on the Company's platform, the potential market size for the Company's platform and other solutions and plans and objectives of management for future operations are forward-looking statements. These statements involve known and unknown risks, uncertainties and other important factors that may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified and some of which are beyond the Company's control, you should not rely on these forward-looking statements as predictions of future events. The events and circumstances reflected in the Company's forward-looking statements may not be achieved or occur and actual results could differ materially from those projected in the forward-looking statements. Except as required by applicable law, the Company does not plan to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

This presentation also contains estimates and other statistical data from both independent third parties and the Company relating to market size and growth and other data about the Company's industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. While the Company believes the estimates and statistical data from these independent third parties are reliable as of the date of this presentation, it has not independently verified, and makes no representation as to the adequacy, fairness, accuracy or completeness of any information obtained from these third parties. Neither the Company nor any other person makes any representation as to the accuracy or completeness of such data or undertakes any obligation to update such data after the date of this presentation. In addition, projections, assumptions and estimates of the Company's future performance and the future performance of the markets in which the Company operates are necessarily subject to a high degree of uncertainty and risk.

In light of the foregoing, you are urged not to rely on any forward-looking statement or third-party data in reaching any conclusion or making any investment decision about any securities of the Company.

This presentation contains a non-GAAP financial measure and key metrics relating to the Company's past performance. This non-GAAP financial measure is presented in addition to, and not as a substitute for or superior to, measures of financial performance prepared in accordance with U.S. GAAP. There are a number of limitations related to the use of this non-GAAP financial measure versus its nearest GAAP equivalent. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of the Company's non-GAAP financial measure as a tool for comparison. The Company has provided a reconciliation of this measure to the most directly comparable GAAP measure, which is available in the Appendix.

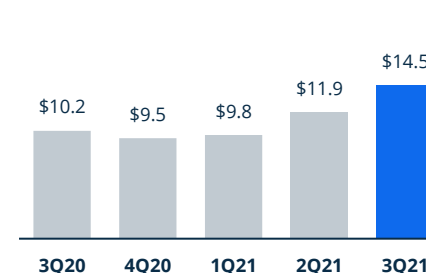
Q3 2021

Key Financial Highlights

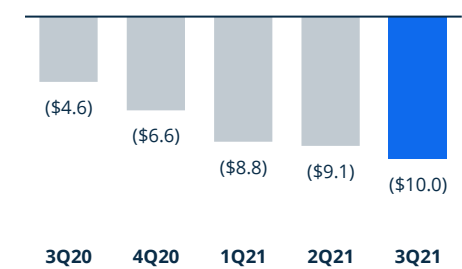
\$56.7M Q3 Revenue
+35% YoY Growth
+77% Excluding Sales of Masks by One Customer



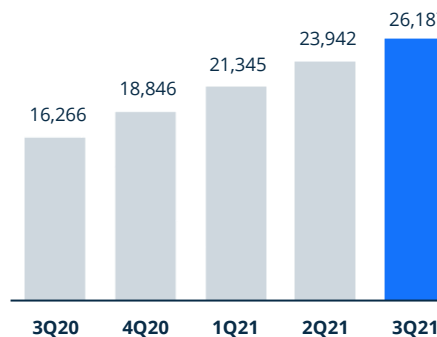
\$14.5M Q3 Gross Profit
+42% YoY Growth
25.6% Margin



\$(10.0M) Q3 Adjusted EBITDA⁽¹⁾
(17.7)% Margin



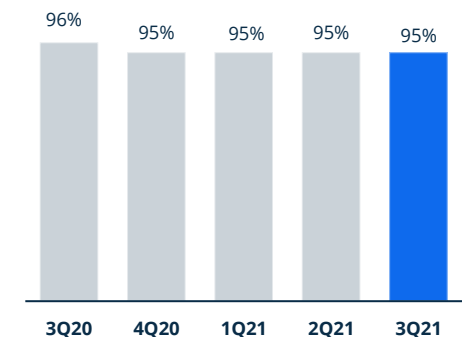
26,187 Q3 Active Buyers⁽²⁾
61% YoY Growth



603 Q3 Accounts with LTM Spend of at least \$50,000⁽⁴⁾
+67% YoY Growth



95% Q3 Revenue from Existing Accounts⁽³⁾



(1) We define Adjusted EBITDA as net income (loss), adjusted to exclude interest expense, interest and dividend income, and other expense, depreciation and amortization, stock-based compensation expense and impairment charges, and charitable contribution.

(2) We define Active Buyers as the number of buyers who have made at least one purchase on our marketplace during the last twelve months.

(3) We define an existing account as an account where at least one buyer has made a purchase on our marketplace.

(4) We define Accounts with Last Twelve-Month, or LTM, Spend of At Least \$50,000 as an account that has spent at least \$50,000 on our marketplace in the most recent twelve-month period.

Incredible Value Creation from Digitizing Markets



Travel



Retail



Auto



Payments



Transportation



Manufacturing

Our Market Opportunity is Massive



But the Market is Highly Inefficient

Buyer Pain Points



Highly fragmented, regionalized base of manufacturers; 75% of American manufacturers have fewer than 20 employees



Difficult to efficiently find the best price and accurate lead time



Urgent need for resilient and localized supply chains



Increasing focus on ESG issues, from reducing emissions to improving supplier diversity

Seller Pain Points



Geographic isolation and limited access to customers



Reliance upon antiquated business development practices



Physical and capital resource constraints



Particularly sensitive to payment delays

Xometry's Marketplace is the Digital Solution For Buyers and Sellers of Manufacturing Services

Buyer



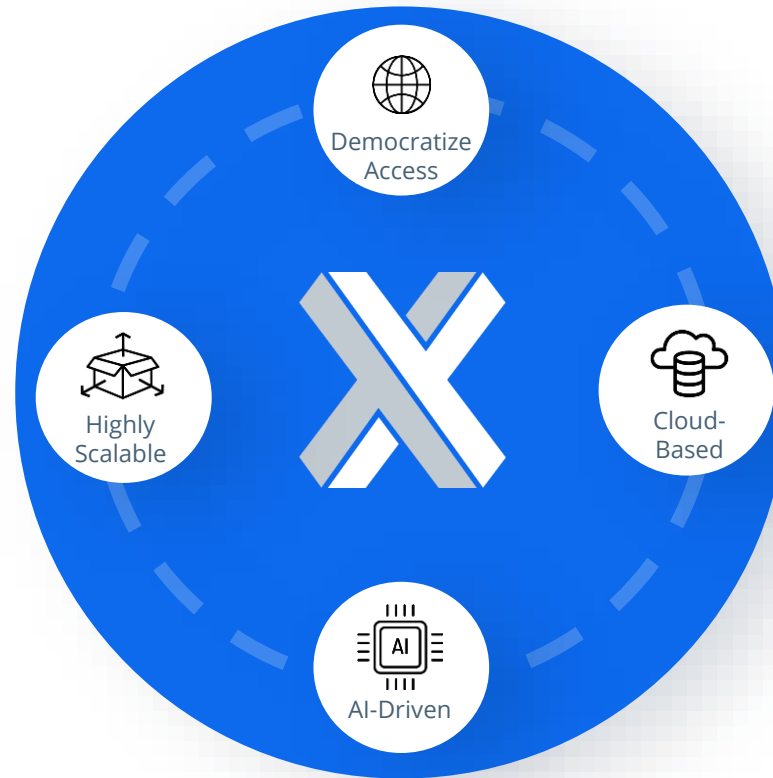
Instant Pricing and Lead Times



Certified Quality and Flexibility



Massive Network Access and Capabilities



Seller

High Quality Marketplace



Advanced Payment Options



Better Access to Tools and Materials



**3D Geometry
& Feature Recognition**
enhance pricing accuracy, identify
issues, and match orders efficiently



**Artificial Intelligence
is at the Heart of
Our Platform**

Millions of Data Inputs
and Years of Continuous
Improvement



Instant
price and lead time quotes
for buyers and offers for
sellers in seconds



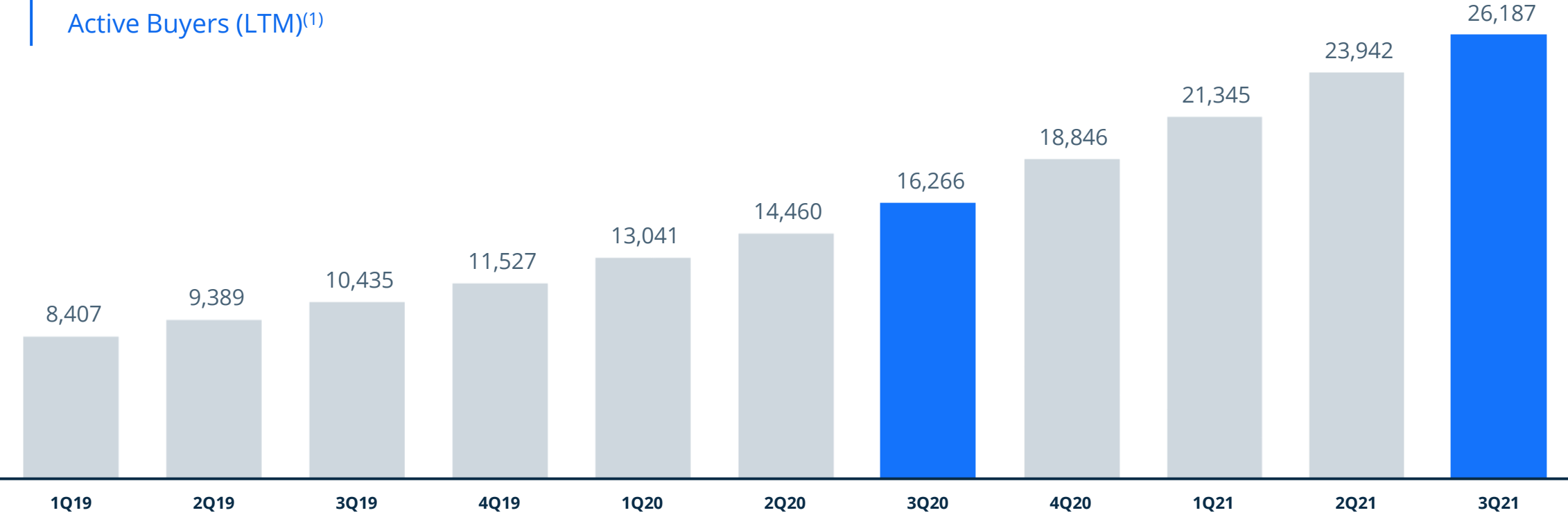
Real-time
synthetization of process
requirements and
feature complexity



Deep Learning
predicting longevity, frequency
and lifetime value for buyers and sellers

Continued Strong Growth in Active Buyers

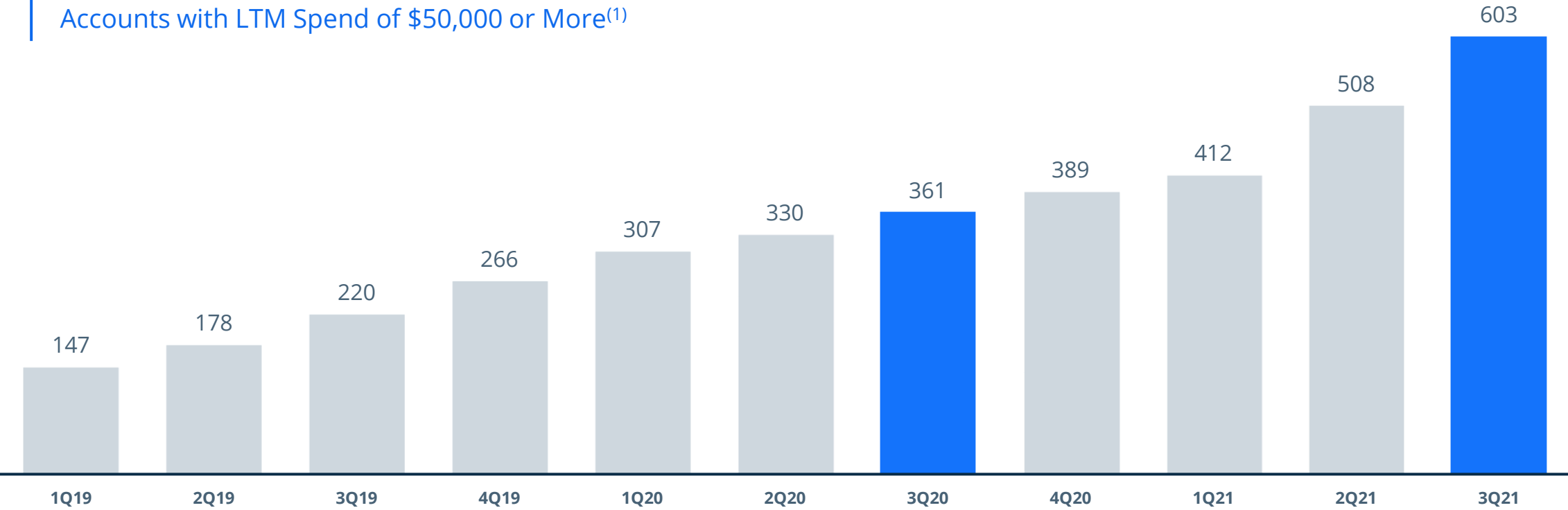
Active Buyers (LTM)⁽¹⁾



(1) We define Active Buyers as the number of buyers who have made at least one purchase on our marketplace during the last twelve months.

Customer Stickiness Supports Attractive Unit Economics

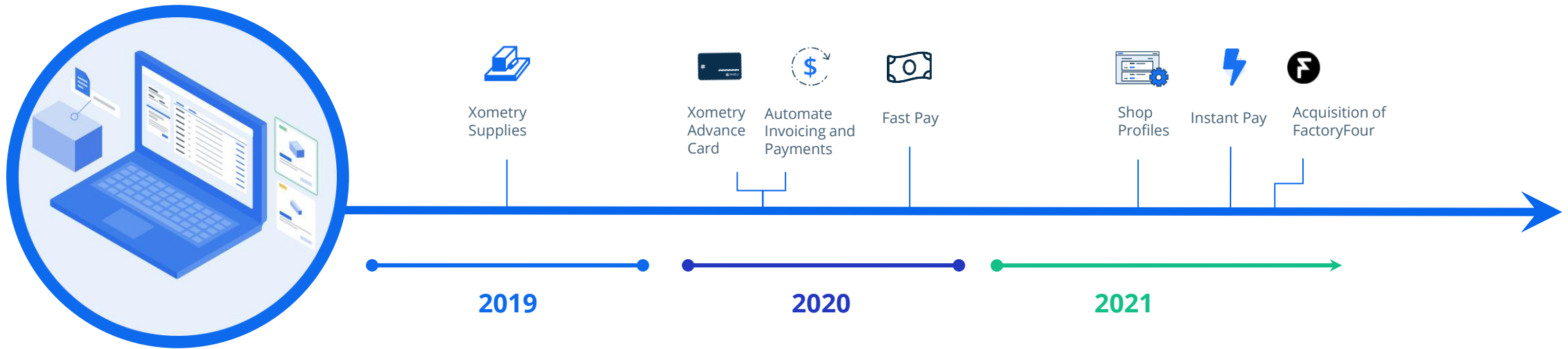
Accounts with LTM Spend of \$50,000 or More⁽¹⁾



(1) We define Accounts with Last Twelve-Month, or LTM, Spend of At Least \$50,000 as an account that has spent at least \$50,000 on our marketplace in the most recent twelve-month period.

Expanding Seller Services

Xometry Supplies introduced in **2019**, Financial services launched in **mid-2020**



40% of Active Sellers either purchased supplies or utilized financial services in 2020

Significant Opportunity for Long Term Growth



ESG is Intrinsic to Xometry

Corporate social responsibility is a key aspect of Xometry's culture and social mission. It is in this spirit that Xometry has committed to investments in meaningful, future-driven programs.

Xometry Go Green



Xometry customers can **offset up to 100% of the carbon footprint of their orders**. This includes carbon emissions involved in raw material extraction, transportation of materials along the supply chain, and energy consumed in fabrication by the manufacturer.

The Xometry Impact Fund

Xometry has committed to donating **1% of its equity to local organizations over the course of five years**. Xometry will support underrepresented communities in STEM across the United States.

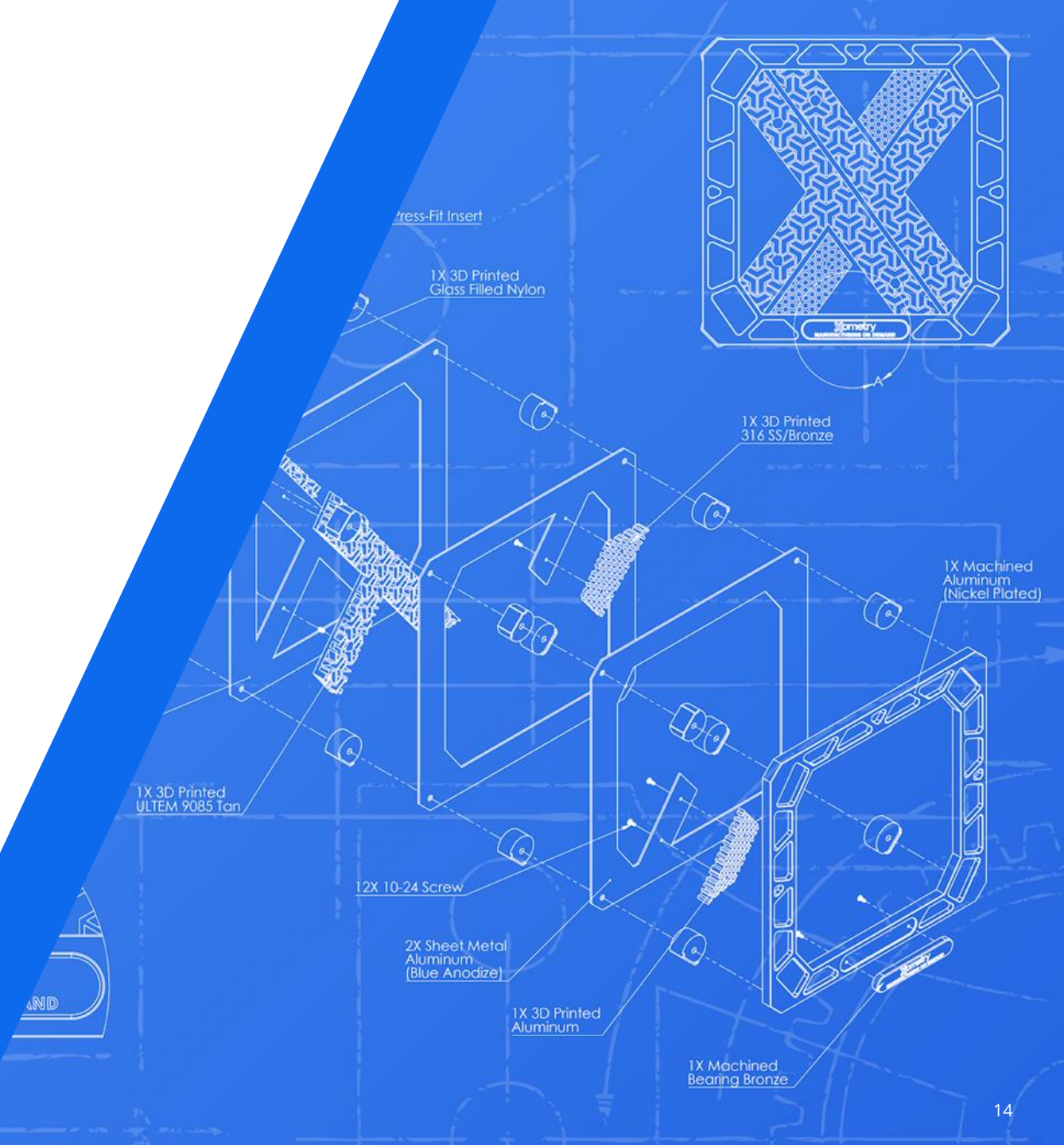
Xometry Scholars Program

Xometry has pledged more than \$900K to provide scholarships over the next four school years to students enrolled at the Howard University College of Engineering and Architecture.



Q3 2021

Financial Results



Key Financial Highlights



Significant Growth at Scale

\$56.7M

Q3 2021 Revenue

+35%

YoY Revenue Growth

+12%

QoQ Revenue Growth

+77%

YoY Revenue Growth Excluding
Sales of Masks by One
Customer



Proven Business Model

603

Q3 2021 Accounts with LTM
Spend of at least \$50K

95%

Q3 2021 Revenue from
Existing Accounts



Gross Profit Growth

\$14.5M

Q3 2021 Gross Profit

+42%

YoY Gross Profit Growth

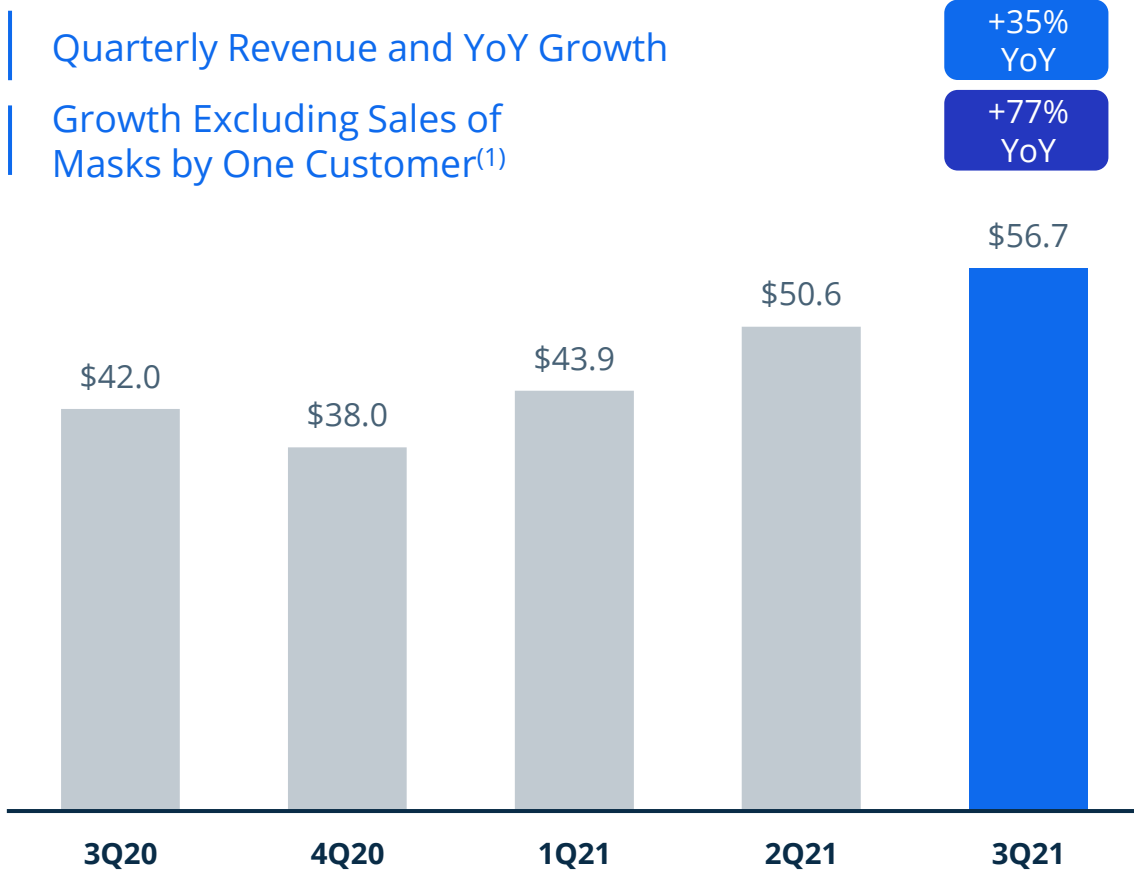
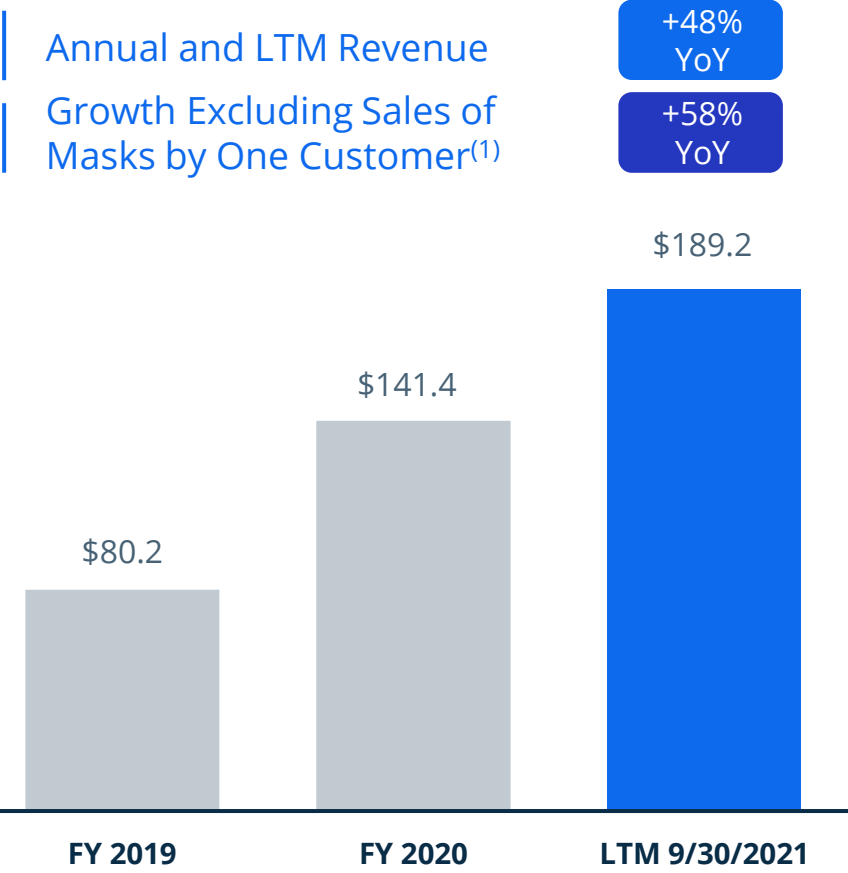
+22%

QoQ Gross Profit Growth

Note: All financial data as of and for the quarter ended September 30, 2021 unless otherwise noted. YoY growth rates represent Q3 2021 over Q3 2020. QoQ growth rates represent Q3 2021 over Q2 2021.

Significant Growth at Scale

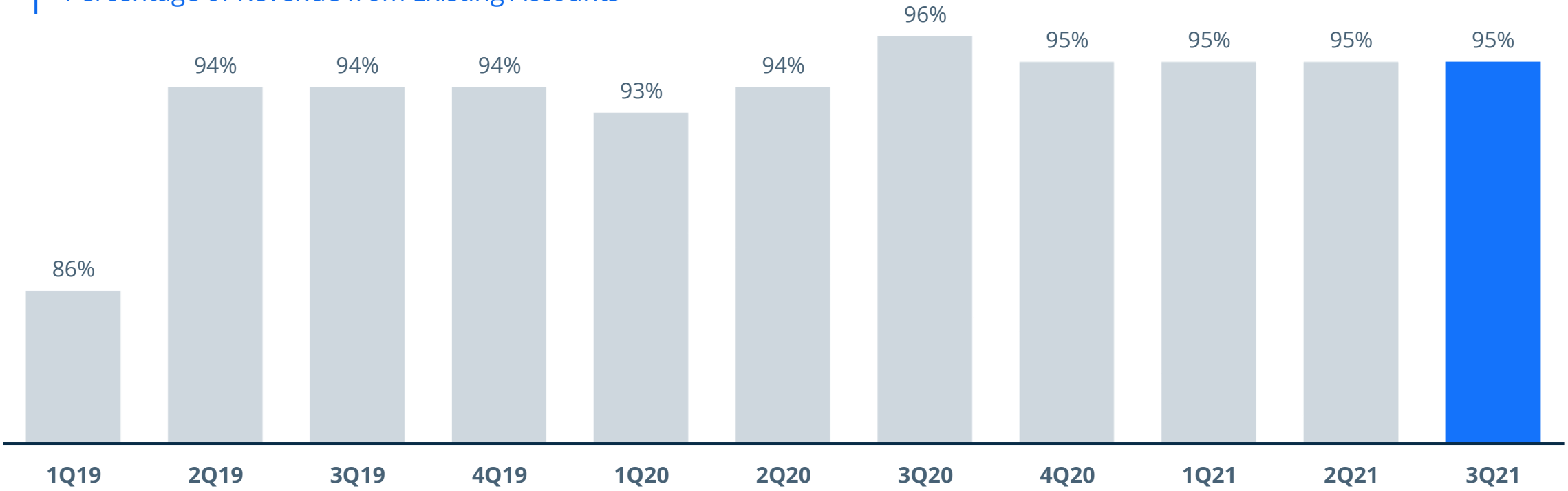
(\$ in millions)



(1) Revenue growth year-over-year when excluding sales of masks by one customer from both periods.

Revenue Predictability Underscored by Existing Accounts

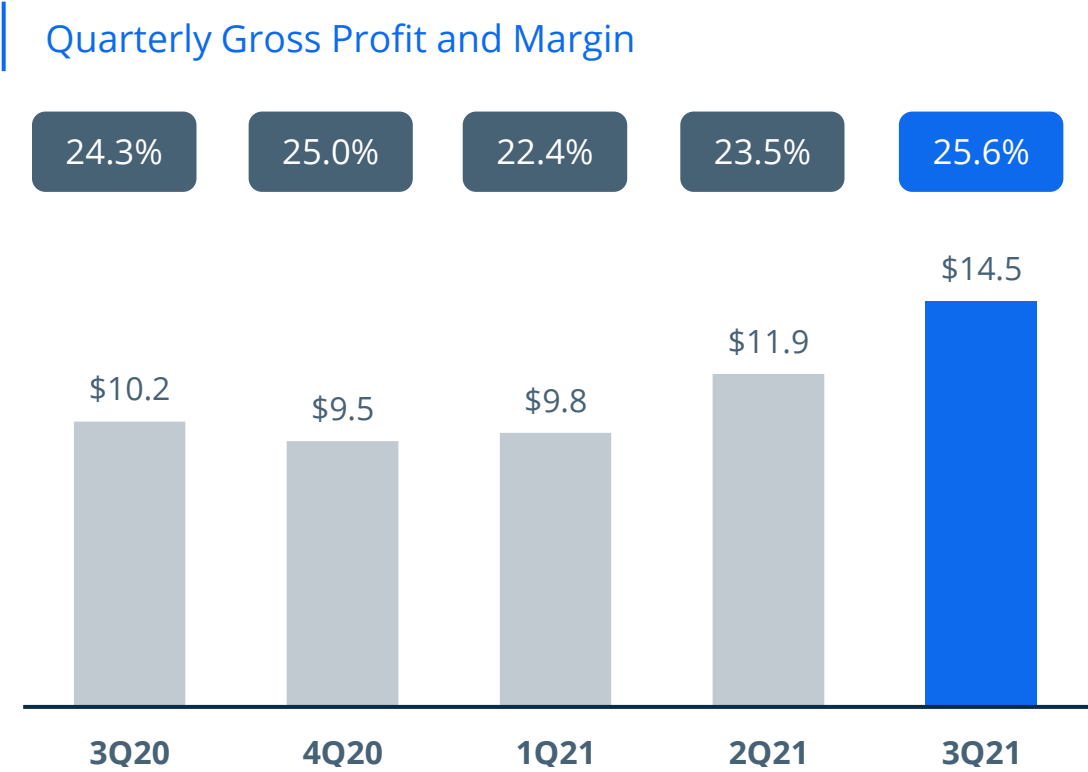
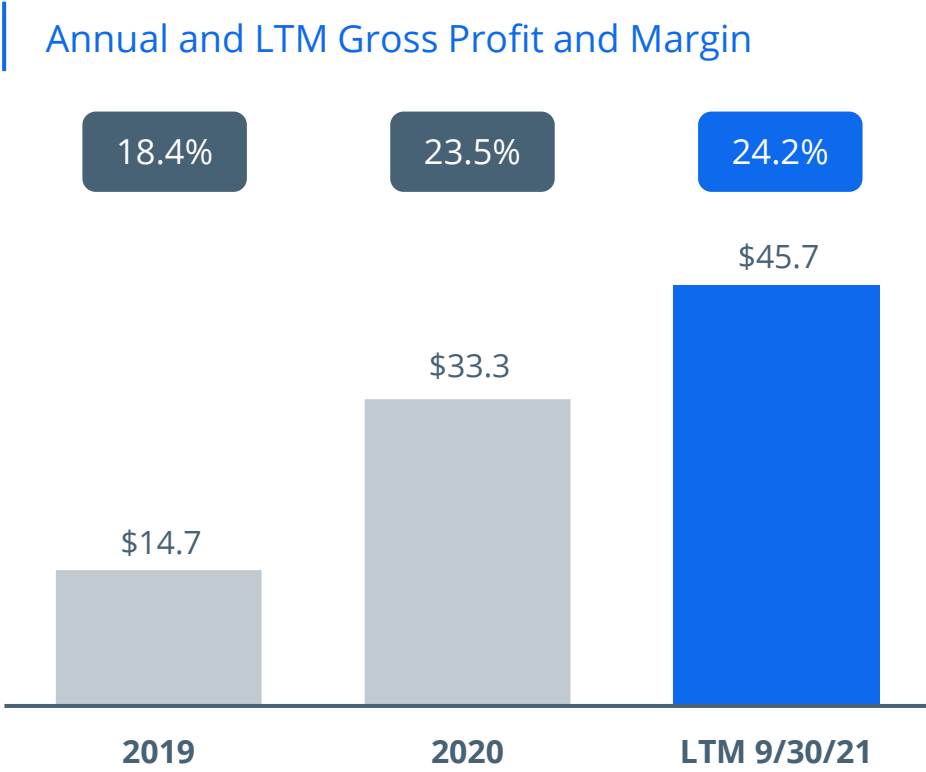
Percentage of Revenue from Existing Accounts⁽¹⁾



(1) We define an existing account as an account where at least one buyer has made a purchase on our marketplace.

Supporting Expanding Gross Margin

(\$ in millions)

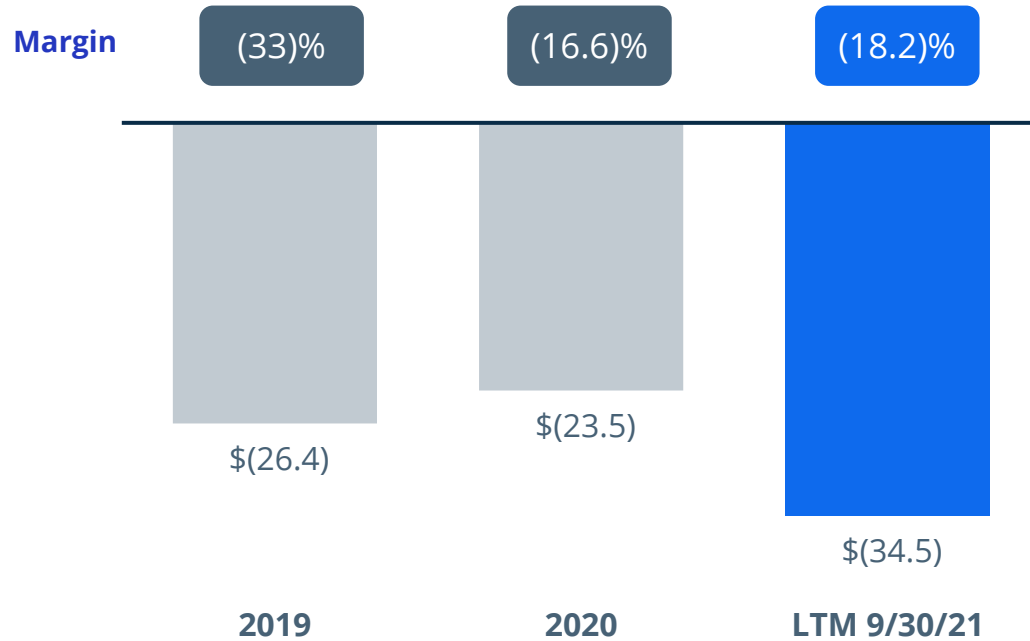


Note: For a reconciliation of Adjusted EBITDA and Adjusted EBITDA Margin to the most directly comparable GAAP measure, see Appendix. Margins are as a percent of revenue.

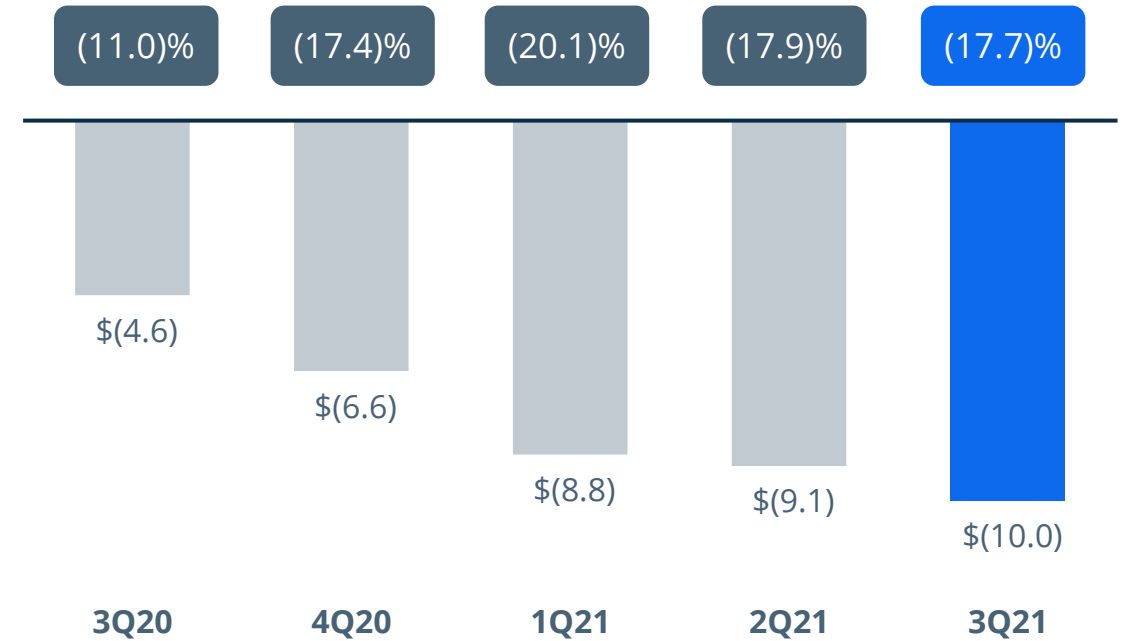
Investments to Drive Long Term Growth

(\$ in millions)

Annual and LTM Adj. EBITDA and Margin



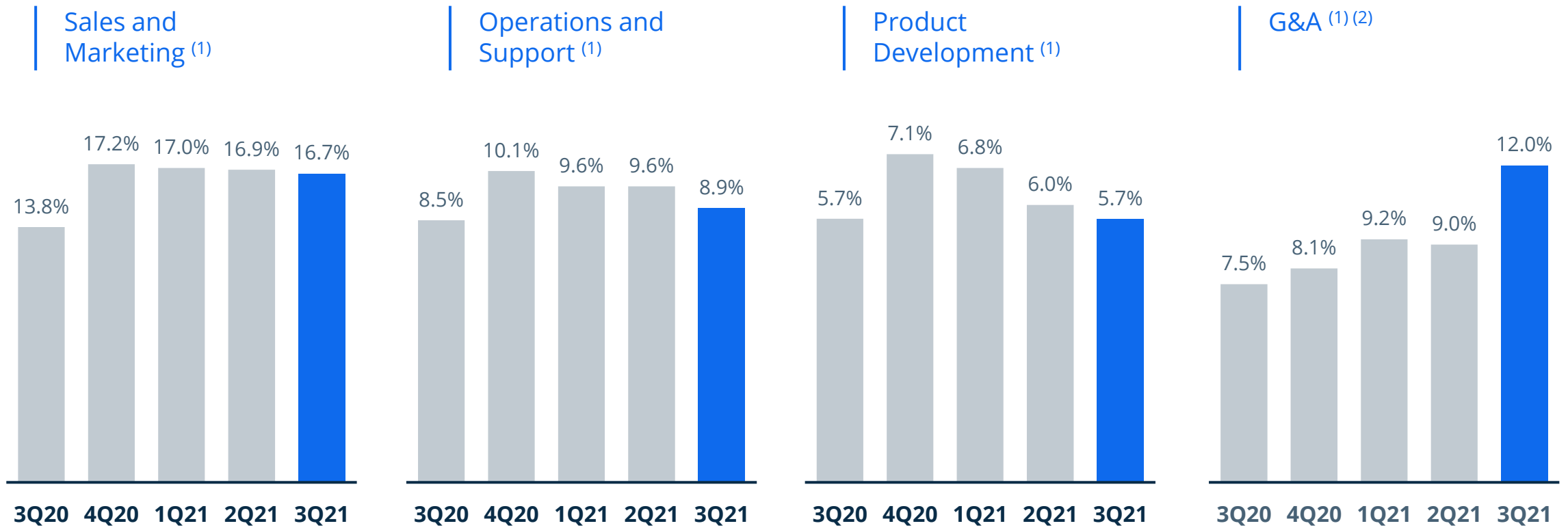
Quarterly Adj. EBITDA and Margin



Note: For a reconciliation of Adjusted EBITDA and Adjusted EBITDA Margin to the most directly comparable GAAP measure, see Appendix. Margins are as a percent of revenue.

Non-GAAP Operating Expenses

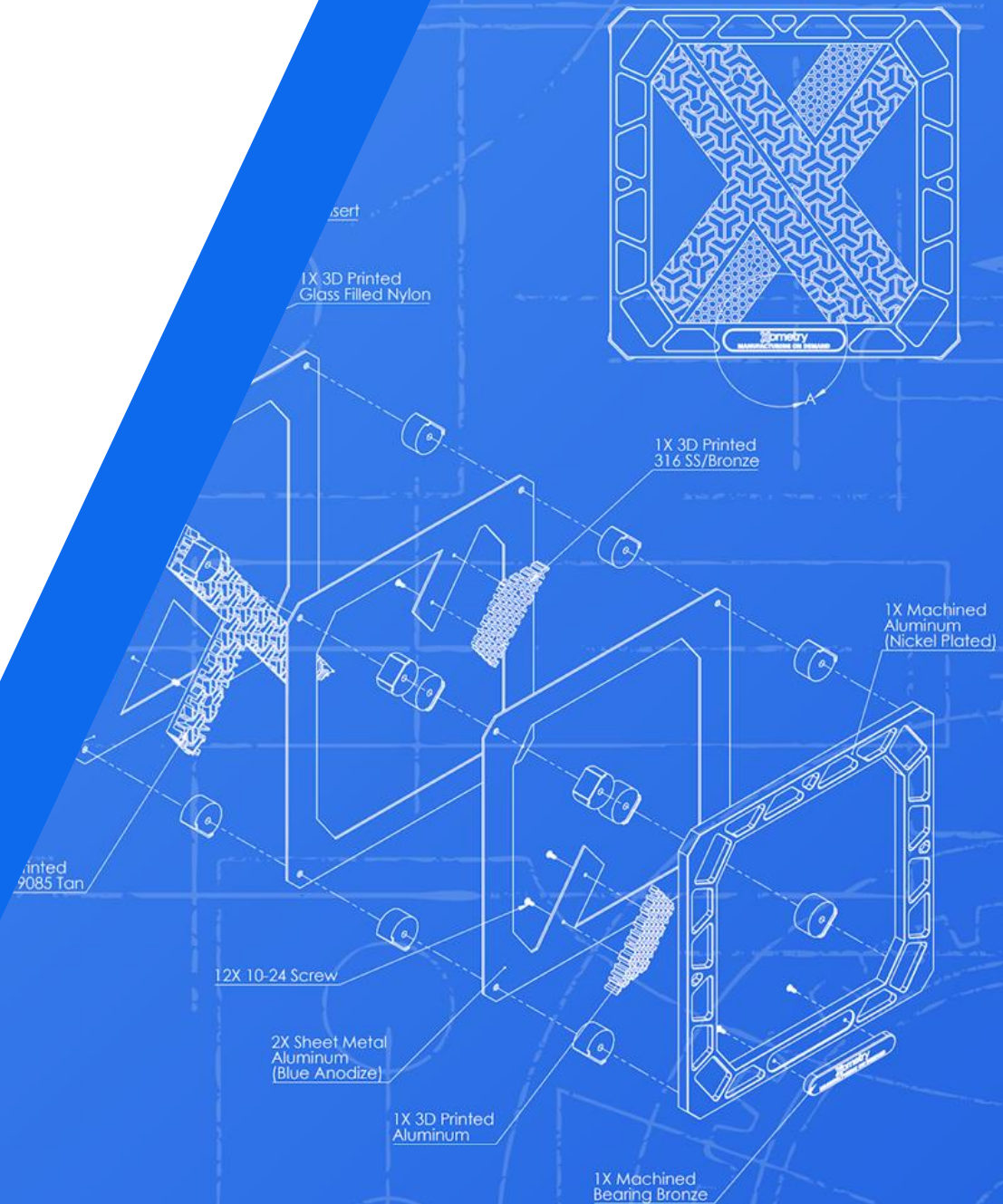
(% of Revenue)



(1) Excludes stock-based compensation, depreciation, and amortization.

(2) Excludes charitable contribution.

Forward Guidance



Guidance

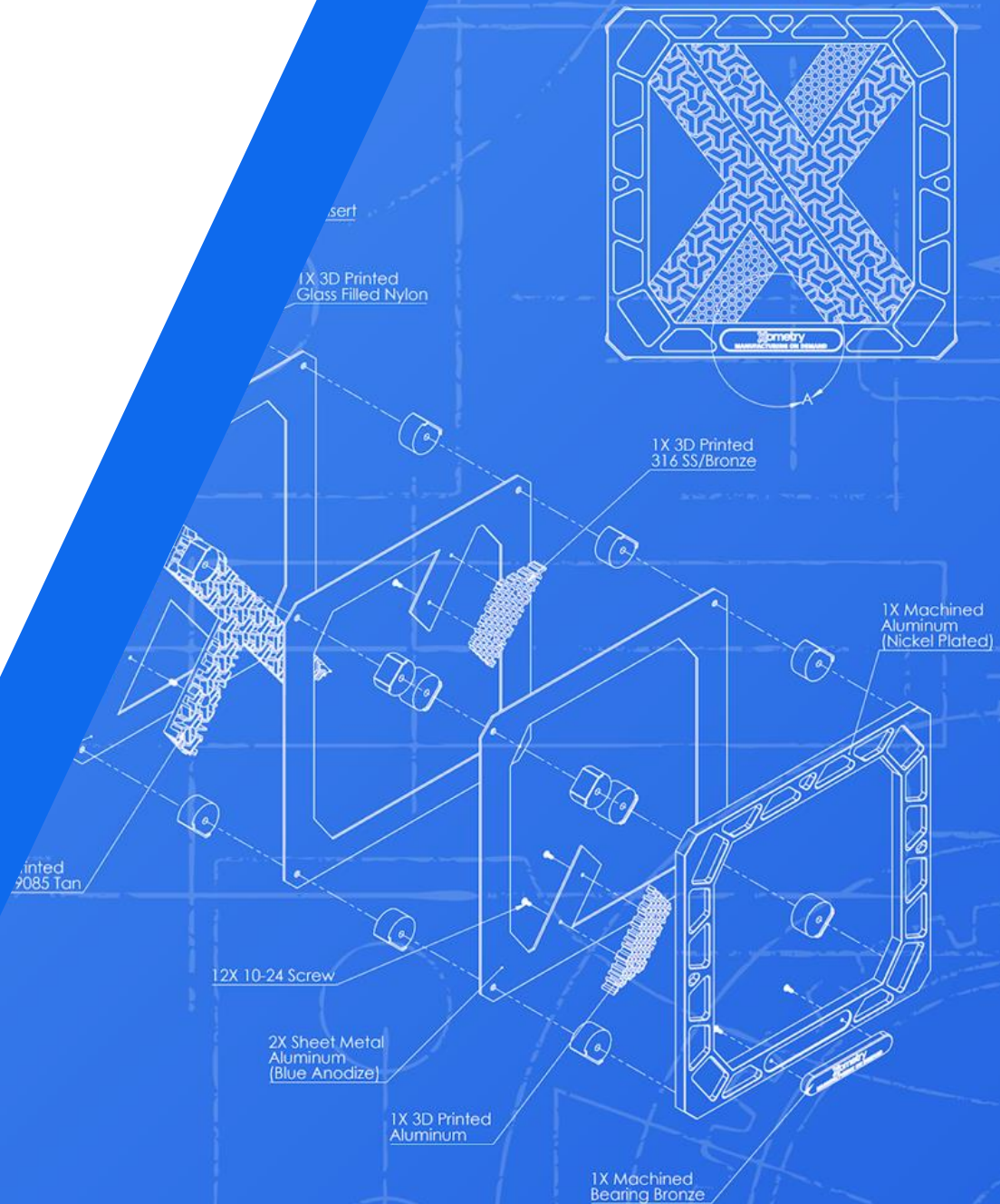
(\$ in millions)

	Q4 2021			
	(in millions)			
	Low		High	
Revenue	\$	60.0	\$	62.0
Adjusted EBITDA	\$	(12.0)	\$	(11.0)

- In 2020, one customer, that produces masks, accounted for approximately 10% of our revenue in Q4 2020. Excluding revenue from that one customer, growth is expected to be between 75%-80% for Q4 2021, as compared to Q4 2020.
- The acquisitions of Big Blue Saw and FactoryFour are not expected to materially impact our Q4 2021 revenue and Adjusted EBITDA guidance.

Note: For a reconciliation of Adjusted EBITDA and Adjusted EBITDA Margin to the most directly comparable GAAP measure, see Appendix.

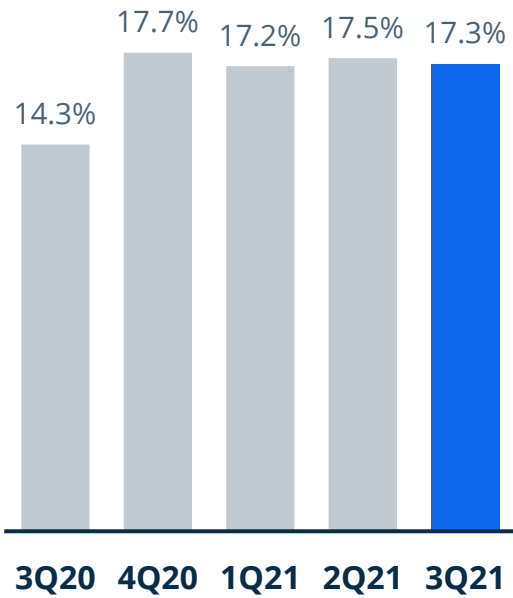
Appendix



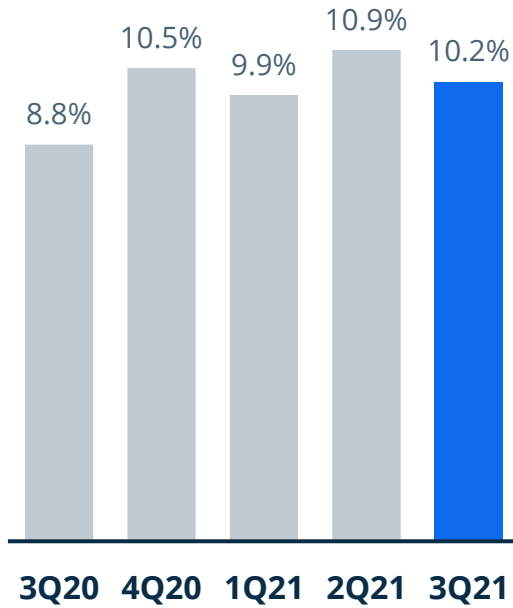
GAAP Operating Expenses

(% of Revenue)

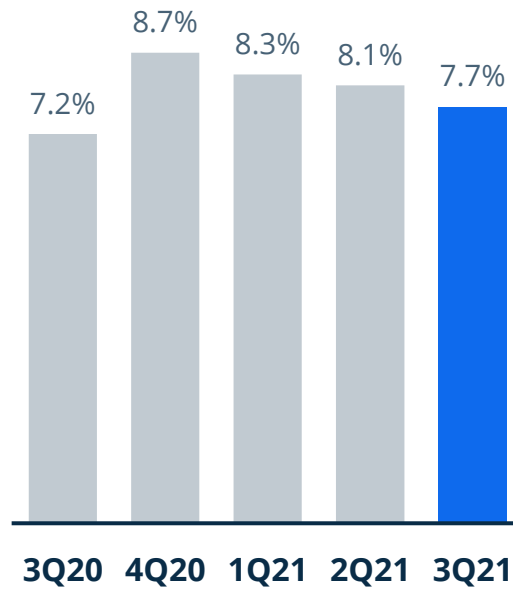
Sales and Marketing



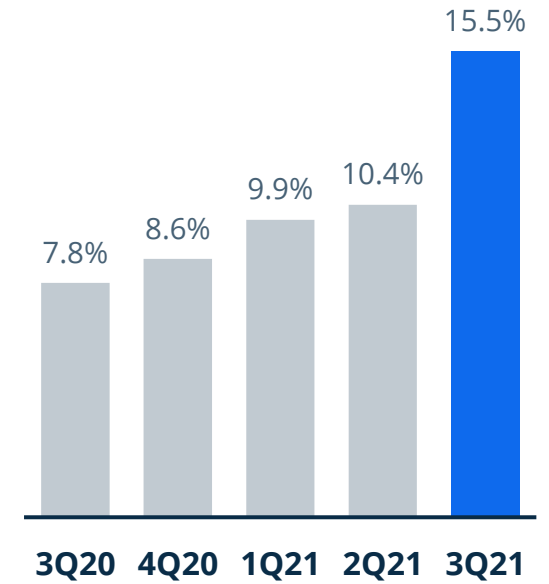
Operations and Support



Product Development



G&A



Adjusted EBITDA Reconciliation

(\$ in Thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2021	2020	2021	2020
Adjusted EBITDA:				
Net loss	\$ (14,711)	\$ (6,183)	\$ (37,476)	\$ (20,909)
Add (deduct):				
Interest expense, interest and dividend income and other expense	448	416	1,363	1,064
Depreciation and amortization ⁽¹⁾	816	869	2,304	2,256
Charitable contribution of common stock	1,157	—	1,157	—
Stock-based compensation ⁽²⁾	2,266	293	4,747	679
Adjusted EBITDA	\$ (10,024)	\$ (4,605)	\$ (27,905)	\$ (16,910)

(1) Represents depreciation expense of the Company's long-lived tangible assets and amortization expense of its finite-lived intangible assets, as included in the Company's GAAP results of operations.

(1) Represents the expense related to stock-based awards granted to employees, as included in the Company's GAAP results of operations.

Long Term Model

% of Revenue	FY19A	FY20A
Gross Margin	18%	24 %
Operating Expenses	57%	44 %
Adj. EBITDA Margin	(33)%	(17) %

Long Term

35 – 40 %

15 – 20 %

15 – 25 %