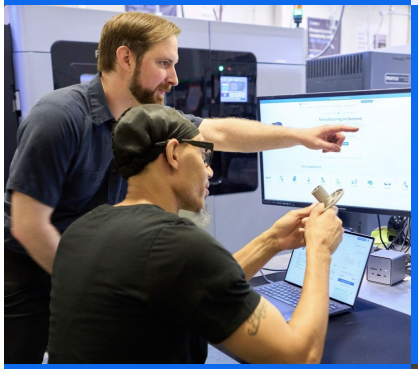
Investor Presentation

Q3 2026

November 3, 2026

Xometry







Safe Harbor

This presentation contains forward-looking statements. All statements other than statements of historical facts contained in this presentation, including statements regarding the Company's future results of operations, financial position and cash flows, expectations regarding its growth and margin expansion, including in international markets, ability to achieve and maintain profitability, business strategy, ability to maintain existing, and establish new, strategic partnerships or other arrangements with Buyers or Suppliers on the Company's platform, the potential for acquisitions, and the Company's share of the market, the impact of macroeconomic factors, including tariffs, on the Company's business, the potential market size for the Company's platform and other solutions and plans and objectives of management for future operations are forward-looking statements. These statements involve known and unknown risks, uncertainties and other important factors that may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified and some of which are beyond the Company's control, you should not rely on these forward-looking statements as predictions of future events. Risks regarding the Company's business are described in detail in its Securities and Exchange Commission (SEC) filings, including its Annual Report on Form 10-K for the year ended December 31, 2025, and its other filings with the SEC, including the Company's Quarterly Report for the quarter ended September 30, 2026. The events and circumstances reflected in the Company's forward-looking statements may not be achieved or occur and actual results could differ materially from those projected in the forward-looking statements. Except as required by applicable law, the Company does not plan to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

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On a Mission to Make the World's Manufacturing Capacity Accessible to All

$879M	$340M	$54.4M
LTM REVENUE	LTM GROSS PROFIT	LTM ADJ. EBITDA[1]

We are an AI-native marketplace digitizing custom manufacturing for Buyers and Suppliers

Note: See the Appendix for reconciliation to the nearest GAAP measures.

1. We define Adjusted EBITDA as net loss, adjusted for interest expense, interest and dividend income and other expenses, depreciation and amortization, amortization of lease intangible, provision for (or benefit from) income taxes, stock-based compensation, payroll tax expense related to stock-based compensation, charitable contributions of common stock, income from unconsolidated joint venture, impairment of assets, restructuring charges, and acquisition and other adjustments not reflective of our ongoing business, such as adjustments related to purchase accounting, the revaluation of contingent consideration, transaction costs and executive severance.

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Investment Highlights

Large TAM	Massive, highly fragmented global custom manufacturing market with <1% penetration and **long runway** for growth
AI-native Marketplace	A **leading marketplace** that digitizes the industrial supply chain through instant pricing, intelligent global sourcing and fulfillment powered by proprietary data
Compounding Growth	Product-led adoption across Buyers and Suppliers with increasing enterprise penetration driving **strong revenue and gross profit growth**
Increasing Profitability	Target at least 20% annual incremental Adj. EBITDA as we increase efficiency and **scale beyond $1B+ in revenue**
Clear Growth Strategy	**Expanding networks** and marketplace platform, deepening enterprise account **engagement**, growing **international** footprint and enhancing Services

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$17T
GLOBAL MANUFACTURING

With <1% Penetration, Our Market Opportunity is Massive

$2.9T
U.S. MANUFACTURING OUTPUT

$275B
CUSTOM MANUFACTURING

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Xometry AI-Native Marketplace

Infrastructure layer for custom manufacturing

Digital procurement

Instant access to supply chain solutions

Optimal pricing, selection, and lead time



Sell capacity digitally

Access to global demand at minimal cost

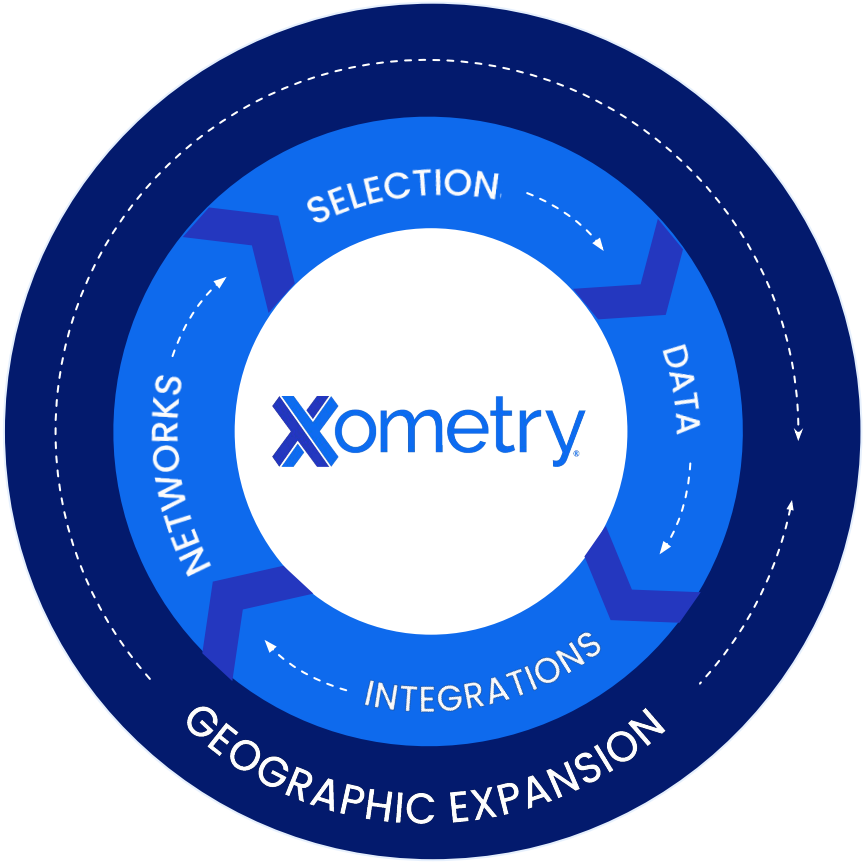
Increase asset utilization and profitability

Xometry is transforming manufacturing sourcing, providing Buyers with **fast, reliable access** to production and Suppliers with the **tools & demand** they need to succeed

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Expanding our Competitive Moat

Expanding selection, global networks and proprietary data, reinforced by workflow integrations, compound into a durable advantage across geographies



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Product Led Growth - Rapid Iteration of Proprietary AI Models

A Connected Intelligence Layer: Enhanced AI Model Architecture, Strengthening Value for Both Sides of the Marketplace

THE DATA MOAT:

9M+
part files processed

10+
years of production data

5K+
active suppliers, continuously retraining the stack

AI / ML MODELS SHIPPED	OUTCOME
AI Powered DFM — Real-time manufacturability checks and discrepancy detection, pre- and post-purchase	Increased job acceptance and reduced buyer friction
Process Recommender — Model recommends the best-fit manufacturing process directly from uploaded geometry	Accepted by buyers **85% of the time**
Pricing — AI-personalized Pricing model, live on CNC auto-quotes; expanded to Sheet Metal & Additive	Improved conversion rates - **record buyer net adds**
Costing — Enhanced Cost-prediction model for CNC; retrained on 4x larger data set/increased frequency	**15%** cost accuracy improvement
Sourcing — AI-driven adaptive Sourcing model, matching job to its best-fit manufacturing partner	Improved partner matching

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Product Led Growth - Leveraging Ecommerce Playbook

Improving the Buyer and Supplier Experience to Accelerate Marketplace Adoption

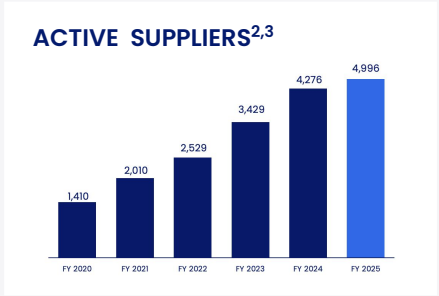
RECENT LAUNCHES	OUTCOME
Redesigned Storefront — One-click reorder, simplified “arrives by” checkout, manufacturing region control, and mobile-optimized flow	Reduced purchase funnel friction; Improved conversion rates
eProcurement Expansion — Expanded TradeCentric partnership for enterprise accounts	Enterprise purchase flow embedded in native workflows
Injection Molding — Instant quote & checkout for Injection Molding, with one-click reorder from an existing mold	Scaled a new category; drove higher conversion
Expanded Selection — Expanded custom materials, finishes & tolerances. New “1 Day” shipping options for CNC and Additive	Grew customer wallet share; captured new business combinations
Teamspace — Launched a redesigned buyer dashboard providing a single view of quotes, orders, and parts to enable faster reordering	Native support for premium-enterprise grade capabilities
Next Gen Workcenter Platform — Enhanced job board, job management, push notifications & preferences	Grew partner engagement, reduced time to accept jobs

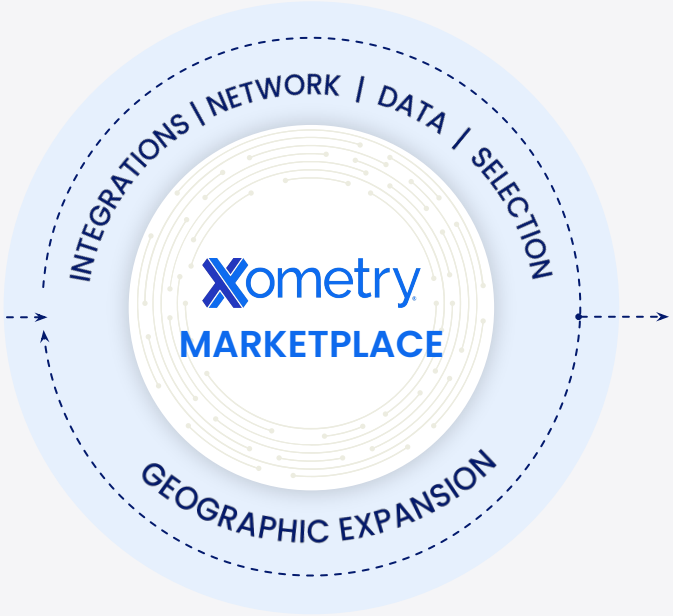
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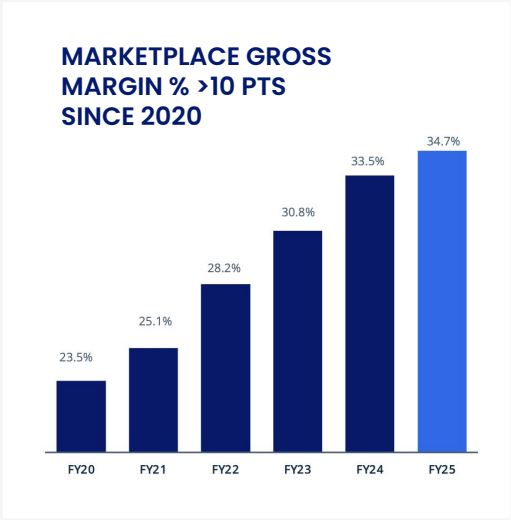
AI Fuels Marketplace Gross Margin Expansion

More quotes and orders matched with more suppliers drives higher gross margin









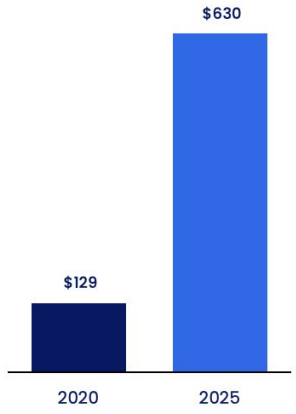
1. Active Buyers defined as the number of Buyers who have made at least one purchase on Xometry's marketplace during the last twelve months.
2. Active Suppliers defined as the Suppliers that have used Xometry's platform at least once during the last twelve months to manufacture a product.
3. Defined as Active Suppliers in FY24 adjusted to conform with global methodology.

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Rapid Growth, Digitizing and Transforming Custom Manufacturing

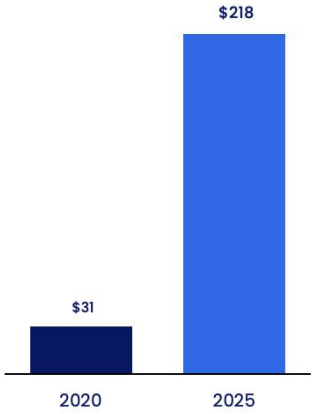
Marketplace Revenue

37% CAGR



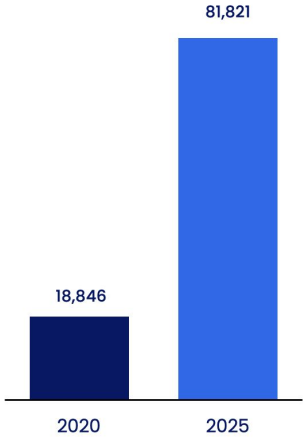
Marketplace Gross Profit

48% CAGR



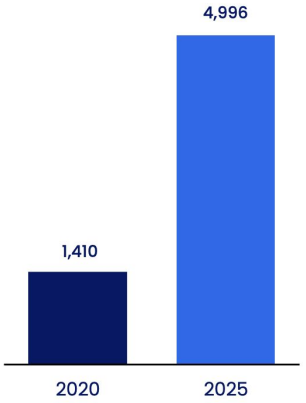
Active Buyers[1]

34% CAGR



Active Suppliers[2]

29% CAGR



1. Active Buyers defined as the number of Buyers who have made at least one purchase on Xometry's marketplace during the last twelve months.
2. Active Suppliers defined as the Suppliers that have used Xometry's platform at least once during the last twelve months to manufacture a product.

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Strength in Land and Expand

Larger Accounts

EMERGING

Accounts with LTM spend of at least $50K ~35% CAGR FY 20-25

ENTERPRISE[2]

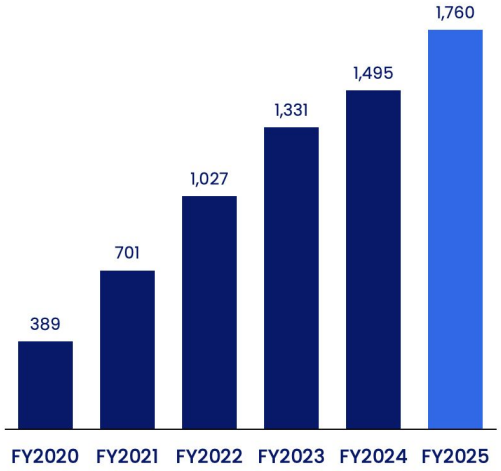
Accounts with LTM spend of at least $500K in 2025

- ➔ >140 accounts
- ➔ Grew revenue by >40%

Accounts with LTM spend of at least $10M in 2025

- ➔ 4 accounts with >$10M/annual spend

Accounts With LTM Spend of at Least $50K[1]



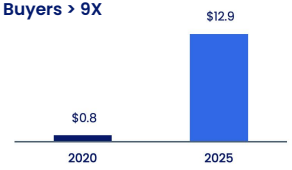
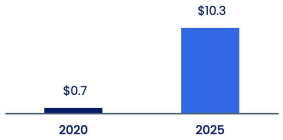
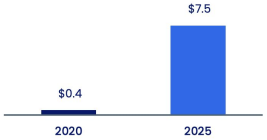
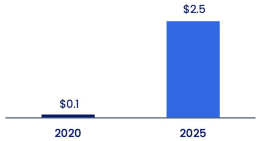


Xometry at "Rocket City", Huntsville, Alabama

1. Accounts with Last Twelve-Month, or LTM, Spend of at Least $50,000 defined as an account that has spent at least $50,000 on Xometry's marketplace during the last twelve months.
2. Enterprise defined as an account with last twelve months spend of at least $500K.

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Scaling Enterprise Accounts with Technology Solutions

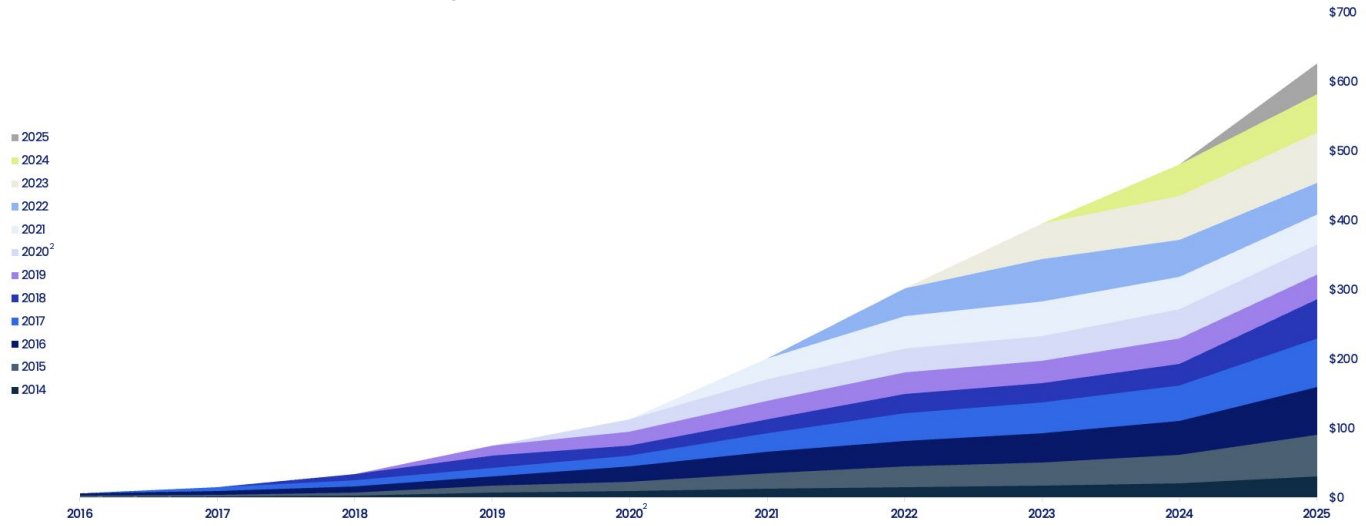
	CONSUMER COMPANY	AEROSPACE COMPANY	AUTOMOTIVE COMPANY	MEDICAL DEVICE COMPANY
PROFILE	→ Supply chain management → Processes: IM, stamping, CNC, additive	→ Lifecycle prototype through production → Processes: additive, CNC, sheet metal, tube bending	→ Streamline production procurement → Processes: CNC, IM, Extrusion	→ Quick-turn production → Processes: sheet metal, assembly, finishing
SOLUTIONS	→ Teamspace → ERP integration → US/Global Supplier network	→ Teamspace → US Supplier network → Certifications	→ Teamspace → ERP integration → US/Global Supplier network	→ Teamspace → CAD Add-ins → Certifications → US/Global Supplier network
RESULTS	**+76% CAGR** **Expanded Buyers > 9X** 	**+72% CAGR** **Expanded Buyers > 6X** 	**+80% CAGR** **Expanded Buyers > 3X** 	**+94% CAGR** **Expanded Buyers > 10X** 

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Increasing Value of Cohorts Driven by Land and Expand Strategy

Revenue $ in millions for global accounts

New Account Cohorts Through 2025[1]

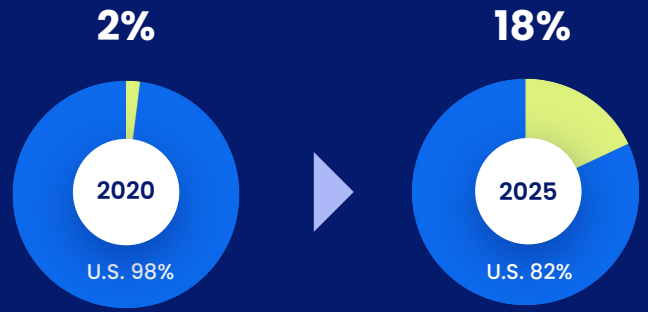


1. The Company defines an "account" as an individual entity, such as a sole proprietor with a single Buyer or corporate entities with multiple Buyers, having purchased at least one part on our marketplace.
2. Excludes ~$16M of sales of masks by one customer in year 1 and ~$4M in year 2.

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Rapidly Growing International Revenue

International Increasing Percentage of Marketplace Revenue





LONG-TERM TARGET: International to represent 30-40% of Marketplace revenue

International Growth Strategy

- Expand platform capabilities and processes
- Penetrate enterprise buyer segments
- Expand geographies

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Xometry's Global Supplier Partner Network

GROWTH & SCALE



~5K

ACTIVE SUPPLIERS[1]



$1.5B+

REVENUE DELIVERED[2]



4

CONTINENTS

1. Active Suppliers defined as the Suppliers that have used Xometry's platform at least once during the last twelve months to manufacture a product.
2. Represents our cost of revenue excluding services costs of revenue for the period from January 1, 2020 through December 31, 2025.

ENTERPRISE CAPABILITIES

CERTIFICATIONS ACROSS INDUSTRIES

AEROSPACE
AS9100

AUTOMOTIVE
IATF 16949

CYBERSECURITY
CMMC LEVEL 2

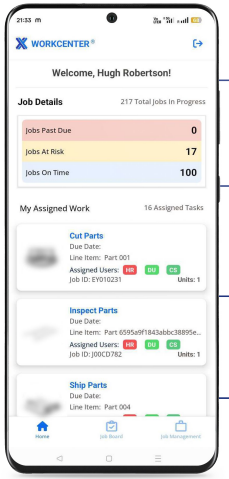
DEFENSE
ITAR

MEDICAL
ISO 13485

OPERATIONAL ENABLEMENT

WORKCENTER PLATFORM

Cloud-based platform for Suppliers to manage **jobs, operations, and cash flow**



- AI-driven job matching & pricing
- Simplified, integrated operations
- Improved capacity utilization
- Transparent performance feedback

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Thomas: Leading Marketing and Sourcing Engine for Manufacturers

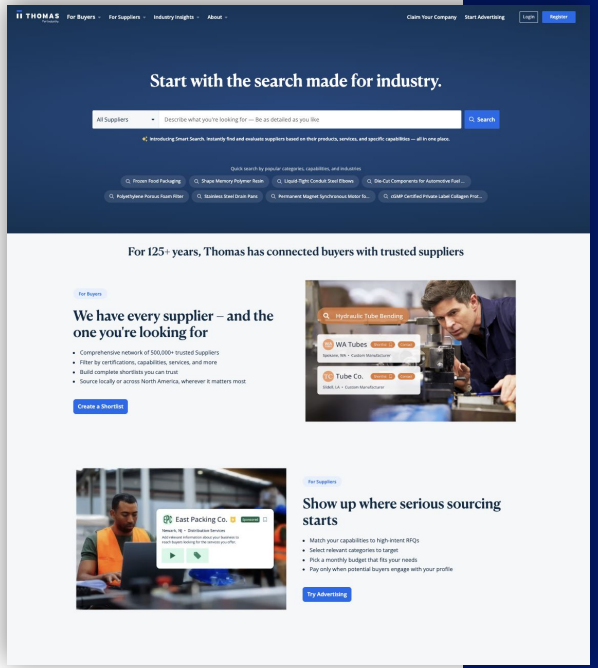
Helping those who build **find what they need** to scale, compete, and win

BUYERS

Digital platform for evaluating and sourcing qualified manufacturing suppliers across ~80K categories

SUPPLIERS

Full-service demand generation and digital marketing solutions for manufacturers, distributors, and service providers to grow their businesses



500K+

Suppliers

$53M

FY25 Revenue for Advertising and Marketing Services

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Significant Monetization and Penetration Opportunities

~1% of the **500K+ Suppliers** listed on Thomas are Active Paying Advertisers



Enhance experience for both Buyers and Suppliers



Improve platform monetization with dynamic ad serving



Increase Advertiser penetration and engagement on the platform



Drive more value to advertisers through budget setting and return on advertising spend

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Clear Strategy for Growth



Improving our AI-native Marketplace experiences



Expanding Buyer and Supplier networks



Deepening Enterprise engagement



Leveraging Services opportunities

Long-Term Margin Outlook

	% of Revenue
Gross Margin	40 – 45%
Operating Expenses	15 – 20%
Adjusted EBITDA Margin[1]	20 – 30%

1. We define Adjusted EBITDA as net loss, adjusted for interest expense, interest and dividend income and other expenses, depreciation and amortization, amortization of lease intangible, provision for (or benefit from) income taxes, stock-based compensation, payroll tax expense related to stock-based compensation, charitable contributions of common stock, income from unconsolidated joint venture, impairment of assets, restructuring charges, and acquisition and other adjustments not reflective of our ongoing business, such as adjustments related to purchase accounting, the revaluation of contingent consideration, transaction costs and executive severance.

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SIEMENS

Xometry Enters Groundbreaking Strategic Partnership with Siemens

Embedding Xometry's AI-native platform into the world's leading industrial software ecosystem



Design to Delivery in a Single Workflow

Xometry's pricing, manufacturability and sourcing intelligence embedded natively inside Xcelerator gives engineers real-time feedback where design decisions are made — with orders placed and tracked through to delivery.

Only possible at this scale with Xometry and Siemens.



Xometry Reaches Siemens' Global Engineers

Siemens' enterprise-grade software and global go-to-market reach gives Xometry immediate access to a global customer base of engineers across commercial markets worldwide.



Broader BOM Coverage Across More Categories

Supplyframe (electronic components) + Thomas (standard parts) + Xometry Marketplace (custom parts) — source more of the Bill of Materials in one integrated workflow.

$50M — Siemens' purchase of Xometry Class A Common Stock

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Xometry Strategic Partnership with Siemens to Further Drive Growth Initiatives

Embedding Xometry's AI-native platform into the world's leading industrial software ecosystem

Improving our AI-native Marketplace

Everything Ecosystem

Natively integrating proprietary IQE delivers DFM, pricing & sourcing intelligence in real time to Siemens Designcenter™

Expanding Buyer and Supplier Networks

Scale Is the Moat

Siemens global reach further expands the number of Xometry Active Buyers and enriches proprietary AI pricing & data set

Deepening Enterprise Engagement

Land-and-Expand Strategy

Embedding Xometry marketplace intelligence directly within Siemens Xcelerator to further drive Enterprise growth

Leveraging Services Opportunities

Leveraging Thomas Industrial Sourcing

Siemens Supplyframe sourcing platform provides new reach for Thomasnet

Profitable Growth Engine

Disciplined Capital Allocation

Leveraging Siemens reach will further drive our 20% incremental Adj. EBITDA margin target

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Capital Allocation Strategy

Focused on building shareholder value

Invest in Organic Growth

- Buyer and Supplier networks
- Platform technology and offerings
- International expansion

1

Maintain Strong Balance Sheet

- $505M in cash, cash equivalents and marketable securities.
- Asset light model with minimal CAPEX

2

Strategic M&A

- Tuck-in acquisitions to expand offerings and geographies
- Technology and talent
- Strengthen buyer/supplier connectivity

3

M&A Guiding Principles

Accelerate core marketplace growth and offerings	Strong synergies with accretive growth and profitability	New capabilities or talent

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Appendix

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Adjusted EBITDA Reconciliation

$ in thousands

	Q4 2025	Q1 2026	Q2 2026	Q3 2026	LTM
Revenue	$ 192,398	$ 205,138	$ 229,280	$ 252,439	$ 879,255
Gross Profit	75,238	78,488	87,153	98,679	339,558
Adjusted EBITDA:					
Net income (loss)	$ (8,638)	$ (5,259)	$ (5,314)	$ 1,935	$ (17,276)
Add (deduct):					
Interest expense, interest and dividend income and other expenses	(892)	(63)	(330)	(2,395)	(3,680)
Depreciation and amortization[1]	5,009	4,931	5,836	6,185	21,961
Amortization of lease intangible	180	—	—	—	180
Provision (benefit) for income taxes	614	248	354	704	1,920
Stock-based compensation[2]	10,377	8,327	11,346	11,288	41,338
Payroll tax expense related to stock-based compensation	365	1,605	459	728	3,157
Acquisition and other[3]	237	—	281	28	546
Charitable contribution of common stock	1,192	826	1,811	1,767	5,596
Income from unconsolidated joint venture	140	(146)	(255)	(187)	(448)
Restructuring charges[4]	(202)	16	(45)	1,370	1,139
Adjusted EBITDA	$ 8,382	$ 10,485	$ 14,143	$ 21,423	$ 54,433
Percentage of revenue	4.4%	5.1%	6.2%	8.5%	6.2%

1. Represents depreciation expense of the Company's long-lived tangible assets and amortization expense of its finite-lived intangible assets, as included in the Company's GAAP results of operations.
2. Represents the non-cash expense related to stock-based awards granted to employees, as included in the Company's GAAP results of operations.
3. Includes adjustments related to purchase accounting, the revaluation of contingent consideration, transaction costs, and executive severance.
4. Costs associated with a reduction in workforce.

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