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This presentation contains forward-looking statements. All statements other than statements of historical facts contained in this presentation, including statements regarding the Company's future results of operations and financial position, business strategy, ability to maintain existing, and establish new, strategic partnerships or other arrangements with buyers or suppliers on the Company's platform, the potential market size for the Company's platform and other solutions and plans and objectives of management for future operations are forward-looking statements. These statements involve known and unknown risks, uncertainties and other important factors that may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified and some of which are beyond the Company's control, you should not rely on these forward-looking statements as predictions of future events. The events and circumstances reflected in the Company's forward-looking statements may not be achieved or occur and actual results could differ materially from those projected in the forward-looking statements. Except as required by applicable law, the Company does not plan to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

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In light of the foregoing, you are urged not to rely on any forward-looking statement or third-party data in reaching any conclusion or making any investment decision about any securities of the Company.

This presentation contains non-GAAP financial measures and key metrics relating to the Company's past performance. These non-GAAP financial measures are presented in addition to, and not as a substitute for or superior to, measures of financial performance prepared in accordance with U.S. GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus its nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of the Company's non-GAAP financial measures as a tool for comparison. The Company has provided a reconciliation of measures to the most directly comparable GAAP measures, which is available in the Appendix.
Q3 2022

Key Financial Highlights

$103.6M Q3 Revenue
+83% YoY Growth

$84.1M Marketplace
$19.5M Supplier Services

$40.9M Q3 Gross Profit
+182% YoY Growth

39.5% Q3 Gross Margin

$6.5M Q3 Adjusted EBITDA(1)
(6.3%) Q3 Adjusted EBITDA margin

(1) We define Adjusted EBITDA as net loss, adjusted for interest expense, interest and dividend income and other expenses, income tax benefit, and certain other non-cash or non-recurring items impacting net loss from time to time, principally comprised of depreciation and amortization, stock-based compensation, charitable contributions of common stock, income from unconsolidated joint venture, impairment charges and acquisition and other adjustments not reflective of the Company’s ongoing business, such as adjustments related to purchase accounting, the revaluation of contingent consideration and transaction costs.

(2) We define Active Buyers as the number of buyers who have made at least one purchase on our marketplace during the last twelve months.

(3) We define a Xometry existing account as an account where at least one buyer has made a purchase on our marketplace.

(4) We define Accounts with Last Twelve-Month, or LTM, Spend of at Least $50,000 as an account that has spent at least $50,000 on our marketplace in the most recent twelve-month period.

36,789 Q3 Active Buyers (2)
+40% YoY Growth

974 Q3 Accounts with LTM Spend of at Least $50,000 (4)
+62% YoY Growth

96% Q3 Revenue from Xometry Existing Accounts (3)
Significant Value Creation from Digitizing Markets
$2+ Trillion Highly Inefficient Market

**Buyer Pain Points**

- Highly fragmented, regionalized base of manufacturers; 75% of American manufacturers have fewer than 20 employees
- Difficult to efficiently find the best price and accurate lead time
- Urgent need for resilient and localized supply chains
- Increasing focus on ESG issues, from reducing emissions to improving supplier diversity

**Seller Pain Points**

- Geographic isolation and limited access to customers
- Reliance upon antiquated business development practices
- Physical and capital resource constraints
- Particularly sensitive to payment delays
Traditional Sourcing is Slow, Costly, and Inefficient
An Integrated Solution for Buyers and Suppliers
3D Geometry & Feature Recognition
enhancing pricing accuracy and identifying issues

Artificial Intelligence is at the Heart of Our Platform

Competitive Moat with Millions of Data Inputs and Years of Continuous Improvement

Instant pricing and lead time quotes for buyers and suppliers in seconds

Deep Learning
predicting longevity, frequency and lifetime value for buyers and suppliers

Matching of buyers and suppliers based on order features and supplier scoring. Intelligent cross-selling of supplier services
Extensible Marketplace

Xometry’s marketplace supports major industries and manufacturing processes across North America, Europe, and Asia.

The Xometry marketplace is a one-stop shop for:
- Prototyping: Test Parts
- Production: End Market Parts

Industries served include:
- Aerospace
- Medical
- Retail
- Robotics and Tech
- Industrial
- Automotive
- Government
- Aerospace
- Medical
- Retail
- Robotics and Tech
- Industrial
- Automotive
- Government
# Extensible Marketplace

Xometry's marketplace supports production across many industries and manufacturing processes.

<table>
<thead>
<tr>
<th>Customer Industry</th>
<th>Process</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture</td>
<td>Multi-technology and assembly</td>
<td>Full electro-mechanical robotic assemblies</td>
</tr>
<tr>
<td>Aerospace and Defense</td>
<td>CNC</td>
<td>Landing gear components</td>
</tr>
<tr>
<td>Medical Devices</td>
<td>Injection molding and assembly</td>
<td>Hospital-use device to assist in medical procedures</td>
</tr>
<tr>
<td>Retail</td>
<td>Injection molding</td>
<td>Shopping carts</td>
</tr>
<tr>
<td>Electric Vehicles</td>
<td>Injection molding</td>
<td>Seat components</td>
</tr>
<tr>
<td>Oil and Gas</td>
<td>Die casting</td>
<td>Gas meter components</td>
</tr>
<tr>
<td>Automotive</td>
<td>Metal stamping</td>
<td>Electronic control system enclosures</td>
</tr>
</tbody>
</table>
Realizing an Effective Land and Expand Strategy

Annual spend ($ in thousands)

Global E-Commerce Leader
- 278% CAGR
- 2015: $2
- 2021: $4,459

Government Agency
- 555% CAGR
- 2017: $2
- 2021: $3,427

Electric Vehicle Manufacturer
- 137% CAGR
- 2017: $22
- 2021: $701

Robotics Co.
- 177% CAGR
- 2019: $205
- 2021: $1,569

Aerospace and Defense Co.
- 218% CAGR
- 2015: $5
- 2021: $4,950

Global Pharmaceutical Co.
- 204% CAGR
- 2016: $5
- 2021: $1,385

Note: Above examples are not necessarily indicative of results expected for any given customer.
Marketplace Focus Through Product Innovation
# Resulting in Expanded Marketplace Use

<table>
<thead>
<tr>
<th>3Q21</th>
<th>4Q21</th>
<th>1Q22</th>
<th>2Q22</th>
<th>3Q22</th>
</tr>
</thead>
<tbody>
<tr>
<td>26,187</td>
<td>28,130</td>
<td>30,683</td>
<td>33,491</td>
<td>36,789</td>
</tr>
<tr>
<td><strong>+40% YoY Growth</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

36,789 Q3 Active Buyers

<table>
<thead>
<tr>
<th>3Q21</th>
<th>4Q21</th>
<th>1Q22</th>
<th>2Q22</th>
<th>3Q22</th>
</tr>
</thead>
<tbody>
<tr>
<td>603</td>
<td>701</td>
<td>790</td>
<td>894</td>
<td>974</td>
</tr>
<tr>
<td><strong>+62% YoY Growth</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

974 Q3 Accounts with LTM Spend of at Least $50K

<table>
<thead>
<tr>
<th>2019</th>
<th>2020</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>774</td>
<td>1,410</td>
<td>2,010</td>
</tr>
<tr>
<td><strong>+43% YoY Growth</strong></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2,010 Active Sellers

---

1. We define Active Buyers as the number of buyers who have made at least one purchase on our marketplace in the twelve months.
2. We define Accounts with Last Twelve-Month, or LTM, Spend of at Least $50,000 as an account that has spent at least $50,000 on our marketplace in the last twelve months.
3. For the year ended December 31, 2021. We define Active Sellers as the sellers that have used our platform at least once during the last twelve months to manufacture a product or buy tools or supplies.
Expanding our **Buyer Base** with Thomas Integration

Converting **1.4M+** Registered Thomas Users\(^1\) into Xometry buyers

---

1. We define Registered Users as unique individuals that complete a registration form on the Thomasnet.com platform.

---

1. **Q1 2022**
   - Launch of "Xometry Everywhere", a new quoting module that can be easily embedded in any website

2. **Q2 2022**
   - Integrate Industrial Buying Engine, RFQ, and Instant Quote in ThomasNet.com

3. **Q2 2022**
   - Expand manufacturing processes within Xometry’s quoting engine, powered by Thomas Suppliers

4. **Q2 2022**
   - Provide single sign-on for Xometry Buyers and Thomas users, enabling seamless purchasing from both sites

5. **Launched Industrial Buying Engine™**
Expanding our **Supplier Base** with Thomas Integration

Converting 500K Thomas Suppliers\(^1\) into Xometry Active Suppliers

**Q1 2022**
- Release Supplier analytics to enhance Supplier experience on ThomasNet.com

**Q1 2022**
- Enable self-serve for Thomas Suppliers to purchase the basket of Supplier services

**Q2 2022**
- Release freemium cloud-based Workcenter to help Suppliers get work from Xometry’s marketplace and manage their own manufacturing

**Q2 2022**
- Extend Xometry fintech products to Thomas Suppliers

\(^1\) We define Suppliers as businesses with paid or freemium listings on the Thomasnet.com platform.
Significant Growth at Scale

$ in millions

Annual and LTM Revenue

FY 2019: $80.2
FY 2020: $141.4
FY 2021: $218.3

$84.1M Marketplace Revenue
$19.5M Supplier Services Revenue

$103.6M Quarterly Revenue and YoY Growth

3Q21: $56.7
4Q21: $67.1
1Q22: $83.7
2Q22: $95.6
3Q22: $103.6

+54% YoY
+52% YoY Excluding Thomas
+83% YoY
+89% YoY
Revenue Predictability Underscored by Existing Accounts

Percentage of Revenue from Existing Accounts

<table>
<thead>
<tr>
<th>Quarter</th>
<th>3Q21</th>
<th>4Q21</th>
<th>1Q22</th>
<th>2Q22</th>
<th>3Q22</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>95%</td>
<td>95%</td>
<td>94%</td>
<td>95%</td>
<td>96%</td>
</tr>
</tbody>
</table>

(1) We define an existing account as an account where at least one buyer has made a purchase on our marketplace.
Supporting Expanding Gross Margin

$ in millions

**Annual and LTM Gross Profit and Margin**

- 18.4%
- 23.5%
- 26.2%

$14.7
$33.3
$57.1

**Quarterly Gross Profit and Margin**

- 25.6%
- 31.2%
- 39.4%
- 39.4%
- 39.5%

3Q21: $14.5
4Q21: $20.9
1Q22: $32.9
2Q22: $37.7
3Q22: $40.9

Note: Margins are as a percent of revenue.
Investments to Drive Long Term Growth with Increasing Leverage

$ in millions

Quarterly Adj. EBITDA and Margin

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Adj. EBITDA</th>
<th>Adj. EBITDA Margin</th>
</tr>
</thead>
<tbody>
<tr>
<td>3Q21</td>
<td>$(10.0)</td>
<td>(17.7)%</td>
</tr>
<tr>
<td>4Q21</td>
<td>$(11.9)</td>
<td>(17.7)%</td>
</tr>
<tr>
<td>1Q22</td>
<td>$(12.7)</td>
<td>(15.2)%</td>
</tr>
<tr>
<td>2Q22</td>
<td>$(8.3)</td>
<td>(8.7)%</td>
</tr>
<tr>
<td>3Q22</td>
<td>$(6.5)</td>
<td>(6.3)%</td>
</tr>
</tbody>
</table>

Note: For a reconciliation of Adjusted EBITDA and Adjusted EBITDA Margin to the most directly comparable GAAP measure, see Appendix. Margins are as a percent of revenue.
Non-GAAP Operating Expenses

(% of Revenue)

Including Thomas from the Acquisition Date December 9, 2021

Sales and Marketing

(1) (3)

<table>
<thead>
<tr>
<th></th>
<th>3Q21</th>
<th>4Q21</th>
<th>1Q22</th>
<th>2Q22</th>
<th>3Q22</th>
</tr>
</thead>
<tbody>
<tr>
<td>16.7%</td>
<td>18.5%</td>
<td>18.8%</td>
<td>18.8%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Operations and Support

(1)

<table>
<thead>
<tr>
<th></th>
<th>3Q21</th>
<th>4Q21</th>
<th>1Q22</th>
<th>2Q22</th>
<th>3Q22</th>
</tr>
</thead>
<tbody>
<tr>
<td>8.9%</td>
<td>10.1%</td>
<td>13.1%</td>
<td>10.9%</td>
<td>9.5%</td>
<td></td>
</tr>
</tbody>
</table>

Product Development

(1)

<table>
<thead>
<tr>
<th></th>
<th>3Q21</th>
<th>4Q21</th>
<th>1Q22</th>
<th>2Q22</th>
<th>2Q22</th>
</tr>
</thead>
<tbody>
<tr>
<td>5.7%</td>
<td>5.9%</td>
<td>6.7%</td>
<td>6.1%</td>
<td>5.5%</td>
<td></td>
</tr>
</tbody>
</table>

G&A

(1) (2)

<table>
<thead>
<tr>
<th></th>
<th>3Q21</th>
<th>4Q21</th>
<th>1Q22</th>
<th>2Q22</th>
<th>3Q22</th>
</tr>
</thead>
<tbody>
<tr>
<td>12.0%</td>
<td>14.4%</td>
<td>13.5%</td>
<td>12.3%</td>
<td>11.9%</td>
<td></td>
</tr>
</tbody>
</table>

(1) Excludes stock-based compensation, depreciation, and amortization.
(2) Excludes charitable contribution, amortization of in-place lease asset, and acquisition and other adjustments.
(3) Excludes one-time, non-cash adjustment related to purchase accounting from the Thomas acquisition.
Path to Adjusted EBITDA Profitability in 2H 2023

- Expect to be Adjusted EBITDA profitable in the second half of 2023

<table>
<thead>
<tr>
<th>2022 Outlook</th>
<th>Strong Revenue Growth</th>
<th>Strong Gross Profit Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Growth</td>
<td>• 77-78% Total YoY growth</td>
<td>• ~165% - 170% Total YoY growth</td>
</tr>
<tr>
<td></td>
<td>• ~51-52% Marketplace growth</td>
<td>• ~75-80% Marketplace YoY growth</td>
</tr>
<tr>
<td>Marketplace</td>
<td>• Active buyer growth</td>
<td>• AI-driven pricing model that improves as it ingests data</td>
</tr>
<tr>
<td></td>
<td>• Land and expand strategy</td>
<td>• Improved matching as the number of active suppliers increases</td>
</tr>
<tr>
<td></td>
<td>• Thomas synergies - convert Thomas users to Xometry buyers</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• International expansion</td>
<td></td>
</tr>
<tr>
<td>Supplier Services</td>
<td>• Higher attachment rates for 500k listed Suppliers on ThomasNet</td>
<td>• Expand basket of high margin supplier services</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2022 Outlook</th>
<th>Operating Leverage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales &amp; Marketing</td>
<td>• Increase self-service options for Supplier Services</td>
</tr>
<tr>
<td></td>
<td>• Higher quantity of parts per order</td>
</tr>
<tr>
<td>Operations &amp; Support</td>
<td>• Customer teams built to support higher order volume</td>
</tr>
<tr>
<td></td>
<td>• Thomas cost synergies</td>
</tr>
<tr>
<td>G &amp; A</td>
<td>• ~$12M fixed public co. costs</td>
</tr>
<tr>
<td></td>
<td>• Thomas cost synergies</td>
</tr>
</tbody>
</table>
Significant Opportunities for Long Term Growth

- Attract new buyers and grow wallet share with existing buyers
- Become an enterprise solution
- Enhance and offer additional supplier services
- Continue international expansion
- Pursue strategic acquisitions
Forward Guidance
Guidance
($ in millions)

Note: For a reconciliation of Adjusted EBITDA to the most directly comparable GAAP measure, see Appendix.

<table>
<thead>
<tr>
<th></th>
<th>Q4 2022 (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Low</td>
</tr>
<tr>
<td>Revenue</td>
<td>$104</td>
</tr>
<tr>
<td>Adjusted EBITDA</td>
<td>$(9.0)</td>
</tr>
</tbody>
</table>
Xometry Financial Highlights

$ in millions

**Total Revenue**
- FY 2020: $141.4
- FY 2021: $218.3
- FY Guidance 2022: $387 - 389

**Gross Profit and Margin**
- FY 2020: $33.3
- FY 2021: $57.1
- FY Guidance 2022: 23.5% - 26.2% - 38.5-39.5%

**Adjusted EBITDA\(^1\) and Margin**
- FY 2020: $(23.5)
- FY 2021: $(39.8)
- FY Guidance 2022: $(37) - $(36)

---

1. We define Adjusted EBITDA as net income (loss) excluding interest income (expense), income tax (expense) benefit, and certain other non-cash or non-recurring items impacting net loss from time to time, principally comprised of depreciation and amortization, stock-based compensation, charitable contributions of common stock, income from unconsolidated joint venture, impairment charges and acquisition and other adjustments not reflective of the Company’s ongoing business, such as adjustments related to purchase accounting, the revaluation of contingent consideration and transaction costs. For additional information on non-GAAP reconciliations, please see the Appendix.

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Appendix
Adjusted EBITDA Reconciliation

($ in thousands)

<table>
<thead>
<tr>
<th></th>
<th>For the Three Months Ended September 30,</th>
<th>For the Nine Months Ended September 30,</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2022</td>
<td>2021</td>
</tr>
<tr>
<td>Adjusted EBITDA:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net loss</td>
<td>$(15,041)</td>
<td>$(14,711)</td>
</tr>
<tr>
<td>Add (deduct):</td>
<td>(1)</td>
<td>(2)</td>
</tr>
<tr>
<td>Interest expense, interest and dividend income and other expenses</td>
<td>139</td>
<td>448</td>
</tr>
<tr>
<td>Depreciation and amortization expense(1)</td>
<td>1,909</td>
<td>816</td>
</tr>
<tr>
<td>Income tax benefit</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Amortization of lease intangible</td>
<td>333</td>
<td>—</td>
</tr>
<tr>
<td>Stock-based compensation(2)</td>
<td>5,113</td>
<td>2,266</td>
</tr>
<tr>
<td>Charitable contribution of common stock</td>
<td>987</td>
<td>1,157</td>
</tr>
<tr>
<td>Income from unconsolidated joint venture</td>
<td>(297)</td>
<td>—</td>
</tr>
<tr>
<td>Acquisition and other(3)</td>
<td>42</td>
<td>—</td>
</tr>
<tr>
<td>Impairment of assets</td>
<td>325</td>
<td>—</td>
</tr>
<tr>
<td>Adjusted EBITDA</td>
<td>$(6,490)</td>
<td>$(10,024)</td>
</tr>
</tbody>
</table>

(1) Represents depreciation expense of the Company’s long-lived tangible assets and amortization expense of its finite-lived intangible assets, as included in the Company’s GAAP results of operations.

(2) Represents the non-cash expense related to stock-based awards granted to employees, as included in the Company’s GAAP results of operations.

(3) Includes adjustments related to purchase accounting, the revaluation of contingent consideration and transaction costs.