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This presentation contains forward-looking statements. All statements other than statements of historical facts contained in this presentation, including statements regarding the Company's future results of operations and financial position, business strategy, ability to maintain existing, and establish new, strategic partnerships or other arrangements with buyers or suppliers on the Company's platform, the potential market size for the Company's platform and other solutions and plans and objectives of management for future operations are forward-looking statements. These statements involve known and unknown risks, uncertainties and other important factors that may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Because forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified and some of which are beyond the Company's control, you should not rely on these forward-looking statements as predictions of future events. The events and circumstances reflected in the Company's forward-looking statements may not be achieved or occur and actual results could differ materially from those projected in the forward-looking statements. Except as required by applicable law, the Company does not plan to publicly update or revise any forward-looking statements contained herein, whether as a result of any new information, future events, changed circumstances or otherwise.

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This presentation contains non-GAAP financial measures and key metrics relating to the Company's past performance. These non-GAAP financial measures are presented in addition to, and not as a substitute for or superior to, measures of financial performance prepared in accordance with U.S. GAAP. There are a number of limitations related to the use of these non-GAAP financial measures versus its nearest GAAP equivalents. For example, other companies may calculate non-GAAP financial measures differently or may use other measures to evaluate their performance, all of which could reduce the usefulness of the Company's non-GAAP financial measures as a tool for comparison. The Company has provided a reconciliation of measures to the most directly comparable GAAP measures, which is available in the Appendix.
Significant Value Creation from Digitizing Markets
$2+ Trillion Highly Inefficient Market

Buyer Pain Points

- Highly fragmented, regionalized base of manufacturers; 75% of American manufacturers have fewer than 20 employees
- Difficulty finding optimal prices and lead times in an efficient manner
- Urgent need for resilient and localized supply chains
- Increasing focus on ESG issues, from reducing emissions to improving supplier diversity

Supplier Pain Points

- Geographic isolation and limited access to customers
- Antiquated business development practices
- Higher cost structure intrinsic to small businesses
- Capital constrained

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Traditional Sourcing is Slow, Costly, and Inefficient
Xometry’s Marketplace is the Digital Solution For Buyers and Suppliers of Manufacturing Services

Buyer (Marketplace Revenue)
- Instant Pricing and Lead Times
- Certified Quality and Flexibility
- Access to Massive Network with Extensive Capabilities

Supplier (Supplier Services Revenue)
- Access to High Quality Work
- Financial Services
- Marketing Services, Operating Software, Less Expensive Tools & Materials

Democratize Access
Highly Scalable
Cloud-Based
AI-Driven
Artificial Intelligence is at the Heart of Our Platform

Competitive Moat with Millions of Data Inputs and Years of Continuous Improvement

Instant pricing and lead time quotes for buyers and suppliers in seconds

3D Geometry & Feature Recognition enhancing pricing accuracy and identifying issues

Deep Learning predicting longevity, frequency and lifetime value for buyers and suppliers

Matching of buyers and suppliers based on order features and supplier scoring, Intelligent cross-selling of supplier services
Extensible Marketplace

Xometry’s marketplace supports major industries and manufacturing processes across North America, Europe, and Asia

The Xometry marketplace is a one-stop shop
### Extensible Marketplace

Xometry’s marketplace **supports production** across many industries and manufacturing processes.

<table>
<thead>
<tr>
<th>Customer Industry</th>
<th>Process</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture</td>
<td>Multi-technology and assembly</td>
<td>Full electro-mechanical robotic assemblies</td>
</tr>
<tr>
<td>Aerospace and Defense</td>
<td>CNC</td>
<td>Landing gear components</td>
</tr>
<tr>
<td>Medical Devices</td>
<td>Injection molding and assembly</td>
<td>Hospital-use device to assist in medical procedures</td>
</tr>
<tr>
<td>Retail</td>
<td>Injection molding</td>
<td>Shopping carts</td>
</tr>
<tr>
<td>Electric Vehicles</td>
<td>Injection molding</td>
<td>Seat components</td>
</tr>
<tr>
<td>Oil and Gas</td>
<td>Die casting</td>
<td>Gas meter components</td>
</tr>
<tr>
<td>Automotive</td>
<td>Metal stamping</td>
<td>Electronic control system enclosures</td>
</tr>
</tbody>
</table>
Xometry at a Glance

Q1 2022

Key Financial Highlights

$83.7M Q1 Revenue
+90% YoY Growth

$64.4M Marketplace
$19.3M Supplier Services

$32.9M Q1 Gross Profit
+235% YoY Growth
39.4% Q1 Gross Margin

$12.7M Q1 Adjusted EBITDA
(15.2)% Q1 Adjusted EBITDA margin

(1) We define Adjusted EBITDA as net income (loss) excluding interest income (expense), income tax (expense) benefit, and certain other non-cash or non-recurring items impacting net loss from time to time, principally comprised of depreciation and amortization, stock-based compensation, transaction costs, charitable contributions, income from unconsolidated joint venture and impairment charges.

(2) We define Active Buyers as the number of buyers who have made at least one purchase on our marketplace during the last twelve months.

(3) We define a Xometry existing account as an account where at least one buyer has made a purchase on our marketplace.

(4) We define Accounts with Last Twelve-Month, or LTM, Spend of At Least $50,000 as an account that has spent at least $50,000 on our marketplace in the most recent twelve-month period.

$83.7M Q1 Revenue
+90% YoY Growth

1Q21 2Q21 3Q21 4Q21 1Q22

$64.4M Marketplace
$19.3M Supplier Services

$32.9M Q1 Gross Profit
+235% YoY Growth
39.4% Q1 Gross Margin

1Q21 2Q21 3Q21 4Q21 1Q22

$12.7M Q1 Adjusted EBITDA
(15.2)% Q1 Adjusted EBITDA margin

1Q21 2Q21 3Q21 4Q21 1Q22

30,683 Q1 Active Buyers
+92% YoY Growth

1Q21 2Q21 3Q21 4Q21 1Q22

790 Q1 Accounts with LTM Spend of at least $50,000
+92% YoY Growth

1Q21 2Q21 3Q21 4Q21 1Q22

94% Q1 Revenue from Xometry Existing Accounts

1Q21 2Q21 3Q21 4Q21 1Q22

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Realizing an Effective Land and Expand Strategy

Annual spend ($ in thousands)

Note: Above examples are not necessarily indicative of results expected for any given customer
Resulting in Expanded Marketplace Use

30,683 Q1 Active Buyers¹
Q1 2022 KPI, Excludes Thomas

790 Q1 Accounts with LTM Spend of at Least $50K²
Q1 2022 KPI, Excludes Thomas

2,010 Active Sellers³

1. We define Active Buyers as the number of buyers who have made at least one purchase on our marketplace in the twelve months.
2. We define Accounts with Last Twelve-Month, or LTM, Spend of at Least $50,000 as an account that has spent at least $50,000 on our marketplace in the last twelve months.
3. For the year ended December 31, 2021. We define Active Sellers as the sellers that have used our platform at least once during the last twelve months to manufacture a product or buy tools or supplies.
On December 9, 2021, Xometry completed the $300 million acquisition of Thomas in a combination of cash and stock.
1H Roadmap – Expanding our **Buyer Base** with Thomas Integration

Converting **1.4M+** Registered Thomas Users\(^1\) into Xometry buyers

---

**Q1 2022**
- Xometry Active Buyers 30,683

**Q1 2022**
- Launch of “Xometry Everywhere”, a new quoting module that can be easily embedded in any website

**Q2 2022**
- Integrate Xometry Everywhere in ThomasNet.com

**Q2 2022**
- Expand manufacturing processes within Xometry’s quoting engine, powered by Thomas Sellers

**Q2 2022**
- Provide single sign-on for Xometry buyers and Thomas users, enabling seamless purchasing from both sites

---

1. We define Registered Users as unique individuals that complete a registration form on the Thomasnet.com platform.
1H Roadmap: Expanding our **Supplier Base** with Thomas Integration

Converting **500K** Thomas Suppliers¹ into Xometry Active Suppliers

**Q4 2021**
Xometry Active Sellers 2,010 (2)

**Q1 2022**
Release supplier analytics to enhance supplier experience on ThomasNet.com

**Q1 2022**
Enable self-serve for Thomas suppliers to purchase the basket of seller services

**Q2 2022**
Extend Xometry fintech products to Thomas suppliers

**Q2 2022**
Release freemium cloud-based operating system to help suppliers get work from Xometry’s marketplace and manage their own manufacturing

---

1. We define Suppliers as businesses with paid or freemium listings on the Thomasnet.com platform.
2. For the year ended December 31, 2021. We define Active Sellers as the sellers that have used our platform at least once during the last twelve months to manufacture a product or buy tools or supplies.
Significant Growth at Scale

$ in millions

Annual and LTM Revenue

$80.2
FY 2019

$141.4
FY 2020

$218.3
FY 2021

+54% YoY
+52% YoY Excluding Thomas

$83.7M Quarterly Revenue and YoY Growth

- $64.4M Marketplace Revenue
- $19.3M Supplier Services Revenue

$83.7M
1Q21

$64.4M
2Q21

$56.7
3Q21

$67.1
4Q21

$83.7
1Q22

$91.5-93.5
2Q22

+81-85% YoY

Significant Growth at Scale

+54% YoY

+81-85% YoY
Xometry Financial Highlights

$ in millions

### Total Revenue

<table>
<thead>
<tr>
<th></th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY Guidance 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>$ in millions</td>
<td>$141.4</td>
<td>$218.3</td>
<td>$392 - 400</td>
</tr>
</tbody>
</table>

YoY Growth 80-83%

### Gross Profit and Margin

<table>
<thead>
<tr>
<th></th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY Guidance 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>$ in millions</td>
<td>$33.3</td>
<td>$57.1</td>
<td>$392 - 400</td>
</tr>
</tbody>
</table>

23.5% 26.2% 38.39%

### Adjusted EBITDA¹ and Margin

<table>
<thead>
<tr>
<th></th>
<th>FY 2020</th>
<th>FY 2021</th>
<th>FY Guidance 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>$ in millions</td>
<td>$(23.5)</td>
<td>$(39.8)</td>
<td>$(36)-(32)</td>
</tr>
</tbody>
</table>

(16.6)% (18.2)% (8.0-9.2)%

¹. We define Adjusted EBITDA as net income (loss) excluding interest income (expense), income tax (expense) benefit, and certain other non-cash or non-recurring items impacting net loss from time to time, principally comprised of depreciation and amortization, stock-based compensation, transaction costs, charitable contributions, income from unconsolidated joint venture and impairment charges. For additional information on non-GAAP reconciliations, please see the Appendix.
Path to Adjusted EBITDA Profitability for 2023

- Expect quarter over quarter profitability improvements in 2022
- Expect to be Adjusted EBITDA profitable for full year 2023

<table>
<thead>
<tr>
<th>2022 Outlook</th>
<th>Strong Revenue Growth</th>
<th>Strong Gross Profit Growth</th>
<th>Operating Leverage</th>
</tr>
</thead>
</table>
| Growth       | • 80-83% Total YoY growth  
• ~50-60% Marketplace growth | • ~160% - 175% Total YoY growth  
• ~75-80% Marketplace YoY growth | • Increase self-service options for Supplier Services  
• Higher quantity of parts per order |
| Marketplace  | • Active buyer growth  
• Land and expand strategy  
• Thomas synergies - convert Thomas users to Xometry buyers  
• International expansion | • AI-driven pricing model that improves as it ingests data  
• Improved matching as the number of active suppliers increases | • Customer teams built to support higher order volume  
• Thomas cost synergies |
| Supplier Services | • Higher attachment rates for 500k listed Suppliers on ThomasNet | • Expand basket of high margin supplier services | • $12M fixed public co. costs  
• Thomas cost synergies |
Significant Opportunities for Long Term Growth

1. Attract new buyers and grow wallet share with existing buyers
2. Become an enterprise solution
3. Enhance and offer additional supplier services
4. Continue international expansion
5. Pursue strategic acquisitions
Q1 2022 Financial Results
Revenue Predictability Underscored by Existing Accounts

Percentage of Revenue from Existing Accounts

(1) We define an existing account as an account where at least one buyer has made a purchase on our marketplace.
Supporting Expanding Gross Margin

$ in millions

Annual and LTM Gross Profit and Margin

<table>
<thead>
<tr>
<th>Year</th>
<th>Gross Profit</th>
<th>Margin</th>
</tr>
</thead>
<tbody>
<tr>
<td>2019</td>
<td>$14.7</td>
<td>18.4%</td>
</tr>
<tr>
<td>2020</td>
<td>$33.3</td>
<td>23.5%</td>
</tr>
<tr>
<td>2021</td>
<td>$57.1</td>
<td>26.2%</td>
</tr>
</tbody>
</table>

Quarterly Gross Profit and Margin

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Gross Profit</th>
<th>Margin</th>
</tr>
</thead>
<tbody>
<tr>
<td>1Q21</td>
<td>$9.8</td>
<td>22.4%</td>
</tr>
<tr>
<td>2Q21</td>
<td>$11.9</td>
<td>23.5%</td>
</tr>
<tr>
<td>3Q21</td>
<td>$14.5</td>
<td>25.6%</td>
</tr>
<tr>
<td>4Q21</td>
<td>$20.9</td>
<td>31.2%</td>
</tr>
<tr>
<td>1Q22</td>
<td></td>
<td>39.4%</td>
</tr>
</tbody>
</table>

Note: For a reconciliation of Adjusted EBITDA and Adjusted EBITDA Margin to the most directly comparable GAAP measure, see Appendix. Margins are as a percent of revenue.
Investments to Drive Long Term Growth with Increasing Leverage

$ in millions

Quarterly Adj. EBITDA and Margin

<table>
<thead>
<tr>
<th>Quarter</th>
<th>Adjusted EBITDA Margin</th>
<th>Adjusted EBITDA in millions</th>
</tr>
</thead>
<tbody>
<tr>
<td>1Q21</td>
<td>(20.1)%</td>
<td>$(8.8)</td>
</tr>
<tr>
<td>2Q21</td>
<td>(17.9)%</td>
<td>$(9.1)</td>
</tr>
<tr>
<td>3Q21</td>
<td>(17.7)%</td>
<td>$(10.0)</td>
</tr>
<tr>
<td>4Q21</td>
<td>(17.7)%</td>
<td>$(11.9)</td>
</tr>
<tr>
<td>1Q22</td>
<td>(15.2)%</td>
<td>$(12.7)</td>
</tr>
</tbody>
</table>

Note: For a reconciliation of Adjusted EBITDA and Adjusted EBITDA Margin to the most directly comparable GAAP measure, see Appendix. Margins are as a percent of revenue.
Non-GAAP Operating Expenses

(% of Revenue)

Including Thomas from the Acquisition Date December 9, 2021

<table>
<thead>
<tr>
<th>Sales and Marketing (1)</th>
<th>Operations and Support (1)</th>
<th>Product Development (1)</th>
<th>G&amp;A (1)(2)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thomas 35%(3)</td>
<td>Thomas 16%(3)</td>
<td>Thomas 7%(3)</td>
<td>Thomas 30%(3)</td>
</tr>
</tbody>
</table>

17.0% 16.9% 16.7% 18.5% 21.4% 9.6% 9.6% 8.9% 10.1% 13.1% 6.8% 6.0% 5.7% 5.9% 6.7% 9.2% 9.0% 12.0% 14.4% 13.5%

1Q21 2Q21 3Q21 4Q21 1Q22 1Q21 2Q21 3Q21 4Q21 1Q22 1Q21 2Q21 3Q21 4Q21 1Q22

(1) Excludes stock-based compensation, depreciation, and amortization.
(2) Excludes charitable contribution, revaluation of contingent consideration, amortization of in-place lease asset, and transaction costs.
(3) GAAP Operating expenses as a percent of revenue for Thomas for the trailing 12 months ended September 30, 2021

Including Thomas from the Acquisition Date December 9, 2021
Forward Guidance
## Guidance

($ in millions)

<table>
<thead>
<tr>
<th></th>
<th>Q2 2022 (in millions)</th>
<th>Full Year 2022 (in millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Low</td>
<td>High</td>
</tr>
<tr>
<td>Revenue</td>
<td>$91.5</td>
<td>$93.5</td>
</tr>
<tr>
<td>Adjusted EBITDA</td>
<td>$(11.0)</td>
<td>$(10.0)</td>
</tr>
</tbody>
</table>

Note: For a reconciliation of Adjusted EBITDA to the most directly comparable GAAP measure, see Appendix.
Appendix
## Adjusted EBITDA Reconciliation

($ in thousands)

<table>
<thead>
<tr>
<th></th>
<th>For the Three Months Ended March 31,</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2022</td>
</tr>
<tr>
<td>Adjusted EBITDA:</td>
<td></td>
</tr>
<tr>
<td>Net loss</td>
<td>$ (19,995)</td>
</tr>
<tr>
<td>Add (deduct):</td>
<td></td>
</tr>
<tr>
<td>Interest expense, interest and dividend income and other expenses</td>
<td>1,635</td>
</tr>
<tr>
<td>Depreciation and amortization(^{(1)})</td>
<td>1,799</td>
</tr>
<tr>
<td>Income tax benefit</td>
<td>(559)</td>
</tr>
<tr>
<td>Amortization of in-place lease asset</td>
<td>333</td>
</tr>
<tr>
<td>Stock-based compensation(^{(2)})</td>
<td>3,456</td>
</tr>
<tr>
<td>Contingent consideration revaluation</td>
<td>434</td>
</tr>
<tr>
<td>Transaction costs</td>
<td>205</td>
</tr>
<tr>
<td>Income from unconsolidated joint venture</td>
<td>(34)</td>
</tr>
<tr>
<td><strong>Adjusted EBITDA</strong></td>
<td><strong>$ (12,726)</strong></td>
</tr>
</tbody>
</table>

(1) Represents depreciation expense of the Company's long-lived tangible assets and amortization expense of its finite-lived intangible assets, as included in the Company's GAAP results of operations.

(2) Represents the expense related to stock-based awards granted to employees, as included in the Company's GAAP results of operations.
Combined Capabilities Extend Market Opportunity

Xometry
- CNC Machining
- Injection Molding
- 3D Printing
- Sheet Metal
- Die Casting
- Urethane Casting

+ THOMAS

70K+ Industrial Categories including
- Tube Fabrication & Bending Services
- Castings
- Thermoforming
- Forgings
- Roll Forming
- Rubber Molding

$2.4T
Total addressable market

Xometry + Thomas can together best serve the end-to-end needs of buyers
Accelerates Development of Xometry’s Marketplace

- Accelerates development of Xometry’s marketplace
- Creates unparalleled scale of buyers and suppliers
- Establishes end-to-end suite of supplier services
- Enhances margins and accelerates path to profitability